Job Management Report Supplements

Sedona Office The #1 Financial Software for Security Companies

Job Management Reports Page 1

CJM Security

All Active Branches All Active Job Types All Salespersons All Active Install Companies All Installers

Job Sold from 1/4/2010 to 1/4/2010 as of 1/15/2010

Job	Site/Customer	Sold	Billed	Parts	Hours	Labor	Overhead	Oth	er Commission	Cost	Net	%
221	Crystal Cleaners	1/4/10	20,550.00	5,092.35	40.00	1,800.00	0.00	1,600.0	00 4,060.80	12,553.15	7,996.85	38.9%
9114	Crystal Cleaners		20,550.00	5,092.35	46.75	2,103.75	0.00	1,600.0	00 4,060.80	12,856.90	7,693.10	37.4%
			WIP	0.00		0.00	0.00	0.0	00.00	0.00		
			Total	5,092.35		2,103.75	0.00	1,600.0	00 4,060.80	12,856.90	7,693.10	37.4%
Report Tot	tals	Billed	Parts	Hours	Labor	Overhea	ad (Other C	Commission	Cost	Net	%
Budget/Est	timate	20,550.00	5,092.35	40.00	1,800.00	0.0	00 1,6	00.00	4,060.80	12,553.15	7,996.85	38.9%
Actual as o	of 1/15/10	20,550.00	5,092.35	46.75	2,103.75	0.0	00 1,6	00.00	4,060.80	12,856.90	7,693.10	37.4%
WIP			0.00		0.00	0.0	00	0.00	0.00	0.00		
Total			E 000 0E		0.400.75		00 40	00.00	4.000.00	12,856.90	7.693.10	37.4%
rotai			5,092.35		2,103.75	0.0	1,0	00.00	4,060.80	12,000.80	7,083.10	37.470

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CJM Security

All Active Branches All Active Job Types All Salespersons All Active Install Companies All Installers

Job Sold from 1/4/2010 to 1/4/2010 as of 1/15/2010

Job	Site/Customer	Ins	tall Charges	RMR	Parts	Hours	Labor	Overhead	Other	Commission	Total Cost P	rofit/(Loss)	%
221	Crystal Cleaners	Estimate	20,550.00	81.00	5,092.35	40.00	1,800.00	0.00	1,600.00	4,060.80	12,553.15	7,996.85	38.9%
9114	Crystal Cleaners	Actual	20,550.00	81.00	5,092.35	46.75	2,103.75	0.00	1,600.00	4,060.80	12,856.90		37.4%
Sold	1/4/10	WIP		_	0.00	_	0.00	0.00	0.00	0.00	0.00		100.0%
		Total	100.0%		5,092.35		2,103.75	0.00	1,600.00	4,060.80	12,856.90	7,693.10	37.4%
		Variance	0.00	0.00	0.00	(6.75)	(303.75)	0.00	0.00	0.00	(303.75)	(303.75)	0.0%

Report Totals	Install Charges	RMR	Parts	Hours	Labor	Overhead	Other	Commission	Total Cost	Profit/(Loss)	%
Budget/Estimate	20,550.00	81.00	5,092.35	40.00	1,800.00	0.00	1,600.00	4,060.80	12,553.15	7,996.85	38.9%
Actual as of 1/15/10	20,550.00	81.00	5,092.35	46.75	2,103.75	0.00	1,600.00	4,060.80	12,856.90		
WIP			0.00		0.00	0.00	0.00	0.00	0.00		
Total			5,092.35		2,103.75	0.00	1,600.00	4,060.80	12,856.90	7,693.10	37.4%
Current	20,550.00		5,092.35	46.75	2,103.75	0.00	1,600.00	4,060.80	12,856.90	7,693.10	37.4%

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Job Summary Report

CJM Security

All Active Branches All Active Job Types All Salespersons All Active Install Companies

Job Sold from 1/4/2010 to 1/4/2010 as of 1/15/2010

				Total A	mount		Material A	mount	Labor	Units	Other Ch	narges		
Job#	Install Amount	RMR	RAR	Est	Actual	PCT	Est	Actual	Est	Actual	Est	Actual	Job Type	
Customer#	Name	C	ustomer Ado	iress	!	Site Address					Created		Salesperson	
MI														
221	20,550.00	81.00	972.00	12,553.15	12,856.90	62.6%	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	Com-CCTV	
9114	Crystal Cleaners	13	31 Ann Arbor	Road, Plymo	uth, MI 48170	1331 Ann Arbor	Road, Plymo	outh, MI 4817			1/9/10		George Miller	
	20,550.00	81.00	972.00	12,553.15	12,856.90	62.6%	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	5	1 Job
	20,550.00	81.00	972.00	12,553.15	12,856.90	62.6%	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	5	1 Jobs

				Total Ar	nount		Material A	Amount	Labor	Units	Other Cl	narges	_
	Install Amount	RMR	RAR	Est	Actual	PCT	Est	Actual	Est	Actual	Est	Actual	Jobs
MI	20,550.00	81.00	972.00	12,553.15	12,856.90	62.6%	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	1 Job
Com-CCTV	20,550.00	81.00	972.00	12,553.15	12,856.90	62.6%	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	1 Job
	20,550.00	81.00	972.00	12,553.15	12,856.90	Act_Margin	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	1 Jobs

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January 11, 2 9:54 AM	2010		Job P		between 1/4/2010 All Completed Da All Department All Salespeopl	- 1/4/201 ates ts		il		P	Page # 1
					All Project Mana	gers					
	Site J	ob	Install			Costs			Total	Profit/	
Salesperson		umber	Amount	Parts	Labor	Comm	Overhead	Other	Costs	Loss	RMR
George Miller	Crystal Cleaners 2	21	20,550.00	5,092.35	2,103.75	4,060.80	0.00	1,600.00	12,856.90	7,693.10	81.00
			20,550.00	5,092.35	2,103.75	4,060.80	0.00	1,600.00	12,856.90	7,693.10	81.00
January 11, 2	010		Job Pro	ofit/Lo	ss by Sales	perso	n Summ	ary]	Page # 2
9:54 AM				Sold	between 1/4/2010	- 1/4/20	10				
					All Completed D	ates					
					All Departmen						
					All Salespeopl						
					All Project Mana	gers					
					Costs				Total		
Job Type	Install Charges	s Part C	harges	Labor	Commissions	Over	rhead O	ther	Costs	Profit/Loss	RMF
Com-CCTV	20,550.00		5,092.35	2,103.75				00.00	12,856.90	7,693.10	81.0
	20,550.00)	5,092.35	2,103.75	4,060.80		0.00 1,6	00.00	12,856.90	7,693.10	81.0
January 11, 2	010		Job Pro	ofit/Lo	ss by Sales	perso	n Sumn	arv			Page # 3
9:54 AM					between 1/4/2010	_		•			
					All Completed D						
					All Departmen						
					All Salespeop						
					All Project Mana						
					Costs				T-4-1		
	Install								Total		
Salesperson	Install Charges	Part	Costs	Labor	Commissions	Overh	ead O	ther	Costs	Profit/Loss	RM
Salesperson George Miller			Costs 5,092.35 5,092.35		4,060.80 4,060.80	Overh	0.00 1,6	00.00 00.00		7,693.10 7,693.10	RM 81.

Job Management Reports

CJM Security

All Active Branches All Active Job Types All Salespersons All Active Install Companies All Installers

Job Sold from 1/9/2010 to 1/9/2010 as of 1/11/2010

Job	Site/Customer	Sold	Billed	Parts	Hours	Labor	Overhead	Other C	ommission	Cost	Net	%
219	Nelson, Sarah	1/9/10	1,250.00	562.80	5.25	236.25	0.00	0.00	246.20	1,045.25	204.75	16.4%
9112	Nelson, Sarah		1,250.00	579.65	5.00	225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%
			WIP	0.00		0.00	0.00	0.00	0.00	0.00		
			Total	579.65		225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%

Report Totals	Billed	Parts	Hours	Labor	Overhead	Other	Commission	Cost	Net	%
Budget/Estimate	1,250.00	562.80	5.25	236.25	0.00	0.00	246.20	1,045.25	204.75	16.4%
Actual as of 1/11/10	1,250.00	579.65	5.00	225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%
WIP		0.00		0.00	0.00	0.00	0.00	0.00		
Total		579.65		225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%
Current	1,250.00	579.65	5.00	225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%

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All Active Branches All Active Job Types All Salespersons All Active Install Companies All Installers

Job Sold from 1/9/2010 to 1/9/2010 as of 1/11/2010

Job	Site/Customer	Inst	all Charges	RMR	Parts	Hours	Labor	Overhead	Other	Commission	Total Cost P	rofit/(Loss)	%
219	Nelson, Sarah	Estimate	1,250.00	54.00	562.80	5.25	236.25	0.00	0.00	246.20	1,045.25	204.75	16.4%
9112	Nelson, Sarah	Actual	1,250.00	54.00	579.65	5.00	225.00	0.00	25.00	246.20	1,075.85		13.9%
Sold	1/9/10	WIP		_	0.00	_	0.00	0.00	0.00	0.00	0.00		100.0%
		Total	100.0%		579.65		225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%
		Variance	0.00	0.00	(16.85)	0.25	11.25	0.00	(25.00)	0.00	(30.60)	(30.60)	0.0%

Report Totals	Install Charges	RMR	Parts	Hours	Labor	Overhead	Other	Commission	Total Cost	Profit/(Loss)	%
Budget/Estimate	1,250.00	54.00	562.80	5.25	236.25	0.00	0.00	246.20	1,045.25	204.75	16.4%
Actual as of 1/11/10	1,250.00	54.00	579.65	5.00	225.00	0.00	25.00	246.20	1,075.85		
WIP			0.00		0.00	0.00	0.00	0.00	0.00		
Total			579.65		225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%
Current	1,250.00		579.65	5.00	225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%

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Job Summary Report

CJM Security

All Active Branches
All Active Job Types
All Salespersons
All Active Install Companies
Job Sold from 1/9/2010 to 1/9/2010 as of 1/11/2010

				Total Ar	nount		Material A	mount	Labor	Units	Other Ch	narges		
Job#	Install Amount	RMR	RAR	Est	Actual	PCT	Est	Actual	Est	Actual	Est	Actual	Job Type	
Customer#	Name	0	Sustomer Add	ress		Site Address					Created		Salesperson	
MI														
219	1,250.00	54.00	648.00	1,045.25	1,075.85	86.1%	562.80	579.65	5.25	5.00	482.45	496.20	Resi-Int	
9112	Nelson, Sarah	45	72 Mills, Plym	outh, MI 4817	70 4	1572 Mills, Plym	outh, MI 481	70			1/9/10		George Miller	
	1,250.00	54.00	648.00	1,045.25	1,075.85	86.1%	562.80	579.65	5.25	5.00	482.45	496.20)	1 Job
	1,250.00	54.00	648.00	1,045.25	1,075.85	86.1%	562.80	579.65	5.25	5.00	482.45	496.20)	1 Jobs

				Total An	nount		Material A	Amount	Labor	Units	Other Ch	narges	
	Install Amount	RMR	RAR	Est	Actual	PCT	Est	Actual	Est	Actual	Est	Actual	Jobs
MI	1,250.00	54.00	648.00	1,045.25	1,075.85	86.1%	562.80	579.65	5.25	5.00	482.45	496.20	1 Job
Resi-Int	1,250.00	54.00	648.00	1,045.25	1,075.85	86.1%	562.80	579.65	5.25	5.00	482.45	496.20	1 Job
	1,250.00	54.00	648.00	1,045.25	1,075.85	Act_Margin	562.80	579.65	5.25	5.00	482.45	496.20	1 Jobs

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Job Profit/Loss by Salesperson Detail

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Sold between 1/9/2010 - 1/9/2010

All Completed Dates

All Departments

All Salespeople

All Project Managers

CostsCosts											
Salesperson	Site Name	Job <u>Number</u>	Install Amount	Parts	Labor	Comm	Overhead	Other	Total Costs	Profit/ Loss	RMR
George Miller	Nelson, Sarah	219	1,250.00	579.65	225.00	246.20	0.00	25.00	1,075.85	174.15	54.00
			1,250.00	579.65	225.00	246.20	0.00	25.00	1,075.85	174.15	54.00

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Job Profit/Loss by Salesperson Summary

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Sold between 1/9/2010 - 1/9/2010

All Completed Dates

All Departments

All Salespeople

All Project Managers

Costs									
Job Type	Install Charges	Part Charges	Labor	Commissions	Overhead	Other	Costs	Profit/Loss	RMR
Resi-Int	1,250.00	579.65	225.00	246.20	0.00	25.00	1,075.85	174.15	54.00
	1,250.00	579.65	225.00	246.20	0.00	25.00	1,075.85	174.15	54.00

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Job Profit/Loss by Salesperson Summary

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Sold between 1/9/2010 - 1/9/2010

All Completed Dates

All Departments

All Salespeople

All Project Managers

	Install	Costs					Total		
Salesperson	Charges	Part Costs	Labor	Commissions	Overhead	Other	Costs	Profit/Loss	RMR
George Miller	1,250.00	579.65	225.00	246.20	0.00	25.00	1,075.85	174.15	54.00
	1,250.00	579.65	225.00	246.20	0.00	25.00	1,075.85	174.15	54.00