

Service Management Reference Guide

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About this Guide

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Service Setup

The SedonaOffice Service module automates the process of tracking your customer service calls as well as automating the customer invoicing process. The application will automatically calculate the Service Invoice based on elements of data contained in the System record for which the Service Ticket is created, the dispatch times entered for the Technician appointment, any parts used, and the Resolution Code selected on the Service Ticket. The key data elements from the System record are:

- Warranty Start Date
- Warranty Type
- Service Level may be changed to a different Service Level on the Service Ticket

Warranty Type

Warranty Types are setup and maintained within the SedonaSetup module. Each Warranty Type specifies the length of time (in days) the warranty period will last, what types of charges are covered by the Warranty Type; Parts, Labor and Other charges.

Warran	ity								
	Warranty								
	Warranty Code	Description	Length	Parts	Labor	Other	Inactive		
	Full Warranty	Full Warranty	365	Y	Y	Y	N		
	None	None	0	N	N	N	N		
	One Year P & L	One Year Parts and Labor	365	Y	Y	N	N		
	□ Include Inactiv Warranty Edit —	/e						Inactive	
	Warranty Code	One Year P & L	_	Costs i	included i	n this Wa	rranty		
					ts				
	Description	One Year Parts and Labor		🔽 Lab	or				
	Length - Days	365		□ <u>O</u> th					
						<u>A</u> pply	<u>N</u> ew	Del	ete

Service Level

Service Levels are setup and maintained within the SedonaSetup module. Each Service Level specifies may elements that are used to automatically calculate charges on the Service Invoice. Service Levels are setup and used for both regular Service Tickets and Inspection Tickets. These elements of the Service Level are:

- What Types of Charges are Billable; Parts, Labor, Other
- Which Item Code to use when billing for Labor charges
- Which Item Code and amount to use for a Trip Charge
- Hourly Labor Rates used to calculate on-site Technician time
 - Regular Used during normal business hours of the Service Company.
 - Overtime Used when a Technician arrives before or after normal business hours of the Service Company.
 - Holiday Used when a Technician is dispatched on a date that is setup in the Holiday setup table.
- Labor Calculation determines when to invoice charges from, either Dispatch Time or Arrival Time.
- Billing Time Increments that will be used to calculate Labor charges.
- Other Charges an optional charge that will automatically be added to the Service Invoice.

Service Level Edit Service Level Time and Material	Description Time and Material
General Parts	
General Costs Included: Parts Labor Other Labor Item Service Labor Trip Charge Bill as Labor Service Fee \$75.00 Other Charge Fuel \$10.00 \$10.00	Labor Rates Regular \$70.00 Overtime \$95.00 Holiday \$125.00 Billing C 1 min C 5 min C 10 min C 15 min C 30 min C 60 min
Labor Calculation C From Dispatch · From Arriva	After the first 30 minutes.
	<u>Apply</u> <u>N</u> ew <u>D</u> elete

New Part Tab

Se

This new tab provides additional Part Expense features for the Service Tickets.

- Material COGS This allows you to pick with COGS account to use for Parts on the Service Ticket, this is an override account.
- Parts Item Code This allows you to pick the Invoice Item Code to be used for the Invoicing of Parts Sold.
- Part Pricing This allows you to determine the Price to sell the Parts. The modifier for Residential and Commercial Customers only works for Price #1.

Service Level Edit	Inactive
Service Level Time and Material	Description Time and Material
General Parts	
General	Part Pricing
Material COGS 52105	Use Service Price 1
COG-Service	Res Price Modifier 1.0000
Parts Item Code Equipment TX	Comm Price Modifier 0.8500
	Use Service Price 2

Part Edit - Service Pricing

Service -		*	
	Invoice Description	XJ6	
	Price 1	5.0000	Available to FSU
	Price 2	5.0000	
			f f

Resolution Code

Resolution Codes are setup and maintained within the SedonaSetup module. A Resolution Code typically defines how the Technician resolved the issue reported on the Service Ticket. Each Resolution Code contains a Billable option checkbox. Service Tickets that specify a Resolution Codes that have the Billable option selected can possibly be billable. If a Resolution Code is selected on the Service Ticket that is not flagged as billable, no charges may be invoiced to the customer.

Resolution					
Resolutions —					
Resolution Add Equipment Clean Equipment Cust Cancel Go Back Insp Comp. Insp Decl. No Show Repair Equipmen Replace Equipme User Error Void		Description Add Equipment Clean Equipment Customer Cancelled prior to Appt Dat Go Back Inspection Completed Inspection Declined No Show Repair Equipment Replace Equipment User Error Void	e Billable Y e N Y Y Y Y Y N	Inactive N N N N N N N N N N N	
☐ Include Inactive Resolution Edit <u>R</u> esolution Code Description <u>B</u> illable	Replace Equipme Replace Equipme		<u>Apply</u>	Inactive <u>N</u> ew <u>D</u> el	□ ete

How Are Service Ticket Invoice Charges Determined?

Once a Resolution Code is selected on the Service Ticket, the application goes through a series of checks to determine what if any charges will automatically be calculated to invoice the customer. If a System is within the Warranty period, the user has the option of overriding the Warranty and the Service Level, and may invoice the customer for charges.

Systems Under Warranty

For Systems that are covered by the Warranty period of time, the following evaluations are made by the application.

- 1. Is the Resolution Code Billable?
 - a. No Charges will not be calculated, and the Service Ticket is ready to be closed.
 - b. Yes Is the System within the Warranty Period?
- 2. Evaluate the Warranty setup
 - a. Are Parts covered?
 - No parts will be calculated on the invoice based on the default Service Price in the part setup.
 - Yes parts will not be charged on the invoice.
 - b. Is Labor covered?
 - No Labor charges will be calculated on the invoice based on the total Technician on-site time times the rate contained on the Service Ticket Service Level.
 - Yes Labor charges will not be charged on the invoice.
 - c. Are Other Charges covered?
 - No User may manually enter Other charges into the Service Ticket which will appear on the invoice.
 - Yes No Other charges may be entered on the Service Ticket.

Iona

Systems Out Of Warranty

For Systems where the Warranty period has expired, the following evaluations are made by the application.

- 1. Is the Resolution Code Billable?
 - a. No Charges will not be calculated, and the Service Ticket is ready to be closed.
 - b. Yes The application will evaluate the Service Level rules.
- 2. Evaluate the Service Level setup
 - a. Are Parts covered?
 - No parts will be calculated on the invoice based on the default Service Price in the part setup.
 - Yes parts will not be charged on the invoice.
 - b. Is Labor covered?
 - No Labor charges will be calculated on the invoice based on the total Technician on-site time (less any minutes entered on the Service Level "After the first X minutes" field) times the rate contained on the Service Ticket Service.
 - Yes Labor charges will not be charged on the invoice.
 - c. Are Other Charges covered?
 - No User may manually enter Other charges into the Service Ticket which will appear on the invoice.
 - Yes No Other charges may be entered on the Service Ticket.
 - d. Does the Service Level contain a Trip Charge?
 - No No Trip Charge is calculated for the invoice.
 - Yes The Trip Charge amount and Item Code will appear on the invoice.

Service Costing

Labor, materials and miscellaneous expenses may be expensed on Service Tickets. The elements expensed and the method used for expensing to a service ticket, are determined by two setup elements; Service Setup Defaults and the Service Company associated with the Service Ticket. Any miscellaneous expenses linked to a Service Ticket from an accounts payable bill will be expensed immediately to the Service Ticket.

Service Costing Setup

Service Setup Defaults

The Service Setup Defaults are used to determine:

- Will Labor be expensed on Service Tickets
- Will Labor be expensed when dispatch times are entered
- Will Labor be expensed through Work in Process
- Will Parts be expensed on Service Tickets
- Will Inventory be relieved when the part is entered or issued to the ticket
- Will Inventory be relieved through Work in Process
- Will Parts be expensed to COGS when invoiced or when the ticket is closed

Service Setup			
🏓 🔽 Labor To GL 🚽		Inventory Process	ing
Labor Expense Type	C Expense at time of entry Expense thru WIP	□ Use WIP for Se	ervice Parts
Labor Expense	500 10 💌 🕎	WIP Account	12010
Labor Deferred	21090 💌 🛄 Payroll Suspense	Service COGS	50000 Cost of Goods-Materials
Labor WIP	12020 💌 🛄 Work In Process-Labor		Default to Expense Inventory on Service Tickets
Override Tech	0		(By Svc Co)
Rate			₩ When Invoiced

Service Company Setup

Each System record is assigned to a default Service Company. The setup of the Service Company determines if and how to expense costs associated with the Service Ticket. The Service Company setup form is divided into two forms; Company Detail and Labor.

Service Company – Company Detail Setup

The Company Detail form defines whether you will expense inventory parts used on the Service Ticket. If the Expense Inventory option is selected, you have the option of selecting the When Invoiced option. If the When Invoiced option is selected, parts will post to the COGS account when the Service Invoice is generated; otherwise the parts will be expensed to the COGS account when the ticket is closed.

Service Companies			
General Code	CA	Descriptio	CJM Security
Company Det	tail Labor Setup		1
Ticket <u>F</u> orm <u>V</u> endor <u>W</u> arehouse	Does <u>N</u> OT use service ticket form for inspections.	Category COGS Acct	Service
Critical Me Expires On	ssage		

Service Company – Labor Setup

The Labor Setup form defines whether you will expense labor costs to the Service Ticket. If the Labor To GL option is selected, you will then select the expensing method; Expense at time of entry or Expense thru WIP. The application will post actual labor performed to the G/L accounts specified in this setup form. The labor rate used to post Technician time is found on the Technician setup record. If you do not want to post the labor costs to the Service Ticket using the Technician labor rates, you may enter a rate in the Override Tech Rate field. If a rate is entered in the Override Tech Rate field, the total Technician on-site time will be multiplied by this rate and recorded to the Service Ticket Journal.

Service Companies	□ Inactive
Code CA Company Detal Labor Setup	Description CJM Security
Begin Day From Address 122 Magnolia Riverside, CA 92505	 Labor To GL Labor Expense Type Expense at time of entry Expense thru WIP Labor Expense 50010
Appointments Start Monday Time 8:00:00 AN	Cost of Goods-Labor Labor Deferred 21090
End Friday Time 5:00:00 PN -	Labor WIP 12020 I III Vork In Process-Labor Override Tech Rate

Miscellaneous Service Expenses

Where miscellaneous expenses are expected for a Service Ticket, you should open a Purchase Order for these expenses. This will ensure all miscellaneous expenses costs are recorded to the Service Ticket.

The application will not allow a User to close a Service Ticket where any open Purchase Orders exist.

Service Ticket Journal

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The Service Ticket Journal displays all costs incurred against the Service Ticket. Once the ticket is invoiced or closed, expenses will post to the Cost of Goods sold accounts.

Service Ticket Journal – Parts & Labor Expensed Through WIP

ustomer:	10046 Allston Wine &	Spirits			St	atus	Resolved	
	Allston Wine &	· · · · · · · · · · · · · · · · · · ·			Cr	eated	9/10/2008 10:42:42 PM	
ite:	223 Cambridge Corona, CA 92	Street				eated By	administrator	
Ticket	Custom Fields	Tech Appt	Billing Field N	otes (1) Pa	rts Labo	Other	Equip List History PO Log	Journal
Reg No.	. Type	Date	Reference	Acct	Exp Typ	Descri	iption	Amt
215	LABOR	9/11/2008	Svc Labor	12020		Work	In Process-Labor	\$20.00
				21090		Payro	Il Suspense	(\$20.00)
216	BILL	9/11/2008	16565	20000		Accou	nts Payable*	(\$15.00)
				60430	P	Park	ing Fees/Fines	\$15.00
219	MWIP	9/11/2008	7010	12000		Inven	tory*	(\$7.34)
				12010		Work	In Process-Materials	\$7.34
220	INV	9/11/2008	1008	11000		Accou	nts Receivable*	\$192.89
				40020		Reve	nue, Installation Materials	(\$35.00)
				40100			nue, Service Labor	(\$155.00)
				22010			Tax Payable-CA*	(\$2.89)
221	COGS	9/11/2008	7010	12010			In Process-Materials	(\$7.34)
				50000	M		of Goods-Materials	\$7.34
222	LABOR	9/11/2008	7010	12020			In Process-Labor	(\$20.00)
				50010	L	Cost	of Goods-Labor	\$20.00

Service Ticket Journal – Parts & Labor Expensed Immediately

6) Ticket #	# 7015							•
C	ustomer:	10000-7 Sweet Millie Tea	ahouse				Status	Resolved	
	te:	Sweet Millie Tea 3221 Scottsdal Scottsdale, AZ	ahouse e Road				Created Created By	1/11/2009 9:46:35 AM Administrator	
	Ticket	Custom Fields	Tech Appt	Billing Field No	otes (1) P	arts Lał	bor Other	Equip List History PO Log	Journal
	Reg No	. Type	Date	Reference	Acct	Exp T	Type Desc	ription	Amt
	323	LABOR	1/11/2	Svc Labor	50010	L	Cost	t of Goods-Labor	\$15.00
	324	INV	1/11/2009	1044	21090 11000			oll Suspense unts Receivable*	(\$15.00) \$195.00
					40020 40100		Rev	enue, Installation Materials enue, Service Labor	(\$35.00) (\$160.00)
	325	COGS	1/11/2009	7015	12000 50000	0		ntory* t of Goods-Materials	(\$7.34) \$7.34

Service Ticket Journal – Miscellaneous Expense Item

S Ticke	t # 7010							×
Custome	10046 r: Allston Wine &	Spirits			S	tatus	Resolved	
	Allston Wine &				C	reated	9/10/2008 10:42:42 PM	
Site:	223 Cambridge Corona, CA 9	Street			c	reated By	administrator	
Ticket	Custom Fields	Tech Appt	Billing Field N	otes (1) P	arts Labo	or Other	Equip List History PO Log	Journal
Regi	No. Type	Date	Reference	Acct	Exp Ty	pe Descri	ption	Amt
215	LABOR	9/11/2008	Svc Labor	12020		Work I	In Process-Labor	\$20.00
				21090			l Suspense	(\$20.00)
216	BILL	9/11/2008	16565	20000		Accou	nts Payable*	(\$15.00)
				60430	P	Parki	ng Fees/Fines	\$15.00
219	MWIP	9/11/2008	7010	12000		Invent	tory*	(\$7.34)
				12010		Work I	In Process-Materials	\$7.34
220	INV	9/11/2008	1008	11000		Accou	nts Receivable*	\$192.89
				40020		Reve	nue, Installation Materials	(\$35.00)
				40100		Reve	nue, Service Labor	(\$155.00)
				22010		Sales 7	Tax Payable-CA*	(\$2.89)
221	COGS	9/11/2008	7010	12010		Work I	In Process-Materials	(\$7.34)
				50000	M	Cost	of Goods-Materials	\$7.34
222	LABOR	9/11/2008	7010	12020		Work I	In Process-Labor	(\$20.00)
				50010	L	Cost	of Goods-Labor	\$20.00

Service Routes

Service Routes is a new feature that was introduced in version 5.1. Service Routes are used in scheduling your Service and Inspection appointments. A Service Route may define a geographical area or some other element that will be useful in scheduling service tickets. If using Service Routes, each Technician is linked to one or more Routes in the Technician setup. When scheduling appointments from the Appointment Summary, the Technicians displayed in the scheduling grid will be those Technicians linked to the Routes selected on the Appointment Summary Routes list.

Activating Service Routes

Service Setup Defaults

The use of Service Routes is activated from the Service Setup Defaults form within SedonaSetup. Once Routes are activated, a Route field will be displayed on all Service Tickets. The User will be required to select a Route prior to saving a new Service Ticket. If Routes are activated, you still have the option of scheduling by Service Company on the Appointment Summary.

Serv	vice Setup	
0	General Default <u>S</u> ervice Co.	CA 💌
	Next <u>T</u> icket #	7011
		Print the System Account on Service Tickets
		 When Printing Tickets, ✓ break out the Trip Charge on the Summary
	Schedule By	Technician Expertise Level Routes

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System Type Setup

There is a default Route that is associated with each System Type. When a User creates a new System, the default Route found on the System Type setup will automatically fill in the Route field on the System record. The User may override the default Route on the System record.

tems			
Code	Description	Route	Inactive
Access	Access Control	A1	N
Burg/Fire Com	Burg/Fire Commercial	F1	N
Burg/Fire UL	Burg/Fire UL	UL.	N
CCTV	CCTV	C2	N
Cell Back-up	Cell Back-up	82	N
Fire	Fire System	F2	N
Intrusion	Instrusion System	B2	N
Intrusion UL	Intrusion UL	uL	N
PERS	PERS	P1	N
☐ Include Inactive			
System Edit			□ In <u>a</u> ctiv
Code	Description	Route Code	
Burg/Fire Com	Burg/Fire Commercial	F1	

Routes Setup

Service Routes are setup and maintained in SedonaSetup.

loutes			
—			
Route List			
Code	Description	Inactive	
A1	Access Expert	N	
A2	Access Medium	N	
B1	Burg Expert	N	
B2	Burg Medium	N	
C1	CCTV Expert	N	
C2	CCTV Medium	N	
F1	Fire Expert	N	
F2	Fire Medium	N	
ILACO	Inspection Los Angeles County	N	
IOC	Inspection Orange County	N	
IR	Insepection Riverside County	N	
P1	PERS Expert	N	
P2	PERS Medium	N	
UL	UL	N	

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Technician Routes Setup

Each Technician is linked to one or multiple Routes.

📰 Technician E	dit						
Name	Ben Bainbridge 💌						
Service	Installation Routes						
Burg Expert							
Burg Medium							
	•						
Fire Exp							
Fire Medium							
Inspect	ion Los Angeles County						
	Inspection Orange County						

Scheduling From the Appointment Summary

If Routes have been activated in the Service Setup Defaults, each User has the option of how to view the Appointment Summary; by Service Company or by Routes. If Routes are selected, the list of tickets displayed in Ticket List will be just the tickets associated with the Routes selected.

Appointment Summary		Routes		
Options View Small Row Small Col City City Schedule By Route Support	Technician Svc Co 05:00 AM 06:00 AM 07:00 AM 08:00 AM 09:00 AM 10:00 AM 11:00 AM 12:00 PM 01:00 PM		Options Routes	Install Company ✓ A1-Access Expert ✓ A2-Access Medium ✓ B1-Burg Expert ✓ B2-Burg Medium ✓ C1-CCTV Expert ✓ C2-CCTV Medium ✓ F1-Fire Expert ✓ F2-Fire Medium ✓ ILACO-Inspection Los ✓ IOC-Inspection Orang ✓ IR-Insepection Riversi ✓ P1-PERS Expert ✓ P2-PERS Medium ✓ UL-UL

New Service Reports

Three new reports have been added to the Report Manager. Each of these reports is a custom report that was developed by a particular SedonaOffice customer. You may use any of these reports however, as with all our custom reports, modifications cannot be made to any of these reports without the permission of the customer who designed the report.

Daily Service Snapshot* Technician Performance* Taxable Service With Materials*

Daily Service Snapshot*

This report will print a listing of Service Ticket activity on the selected date.

- Total dollars invoiced
- Number of tickets completed
- Number of tickets open (Service & Inspections split out)
- Number of tickets where a Technician is assigned (Service & Inspections split out)
- Number of tickets resolved (on the selected date)
- Number of tickets in the Go Back queue

Report Options

The Report Selection Options:

- As of Date
- Branch You may select all, one or multiple Branches. OR
- Service Company You may select all, one or multiple Service Companies.

S Daily Service Snapshot
As of Date
9/11/2008
Grouping
Branch C Service Company
♥ CA ♥ MI
✓ Hide Inactive Branches
Select All Invert Selection
<u>Ok</u> <u>Cancel</u>

Daily Service Snapshot* Report Sample - By Branch

Daily Service Snapshot CJM Security By Branch 9/11/2008 Branch Total Invoiced Completed Open Service TechAssigned Open Inspections TechAssigned Resolved Tickets Go back Tickets CA 190.00 1 2 0 4 0 0 1 MI 0.00 0 0 0 0 0 0 0 190.00 1 2 0 4 0 1 0

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Technician Performance*

This report displays sales information from Service and Inspection tickets that were invoiced or closed without being invoiced within a specific period of time. Columns of data displayed on this report are:

- Labor hours spent on-site •
- Amounts invoiced for Parts
- Amounts invoiced for Labor •
- Amounts invoiced for Other charges •

Report Options

There are many selection options available on this report.

- Period of time ٠
- Branch or Service Company •
- Technicians
- Primary Grouping
- Secondary Grouping
- Sort by option •

3 Technician Performance		
General		
Accounting Period	C Dates	
9 09/01/08 09/30/08		
9 09/01/08 09/30/08		
Branches	Service Companies	Technicians
⊠ CA	⊘ CA	Baley Barr
▼ MI	IM ▼	Barney Barber
		Ben Bainbridge Cain Cabe
		Edgar Eden
		Egor Earle +
F Hide Inactive Branches	F Hide Inactive Companies	Hide InactiveTechnicians
Select All Invert Selection	Select All Invert Selection	Select All Invert Selection
Group By	Seconadary Group By	- Sort By
Technician 💌	Problem	Ticket Number
(None)	(None)	Ticket Number
Branch Service Company	Branch Service Company	Site Name Account #
Technician	Technician	Total Charge
Service Level	Service Level	

Technician Performance* Report Sample

- Grouped By Technician & Service Level

Techni	cian Perf		CJM Security					
Ticket	Appointment	Hours	Labor	Parts	Other	Total	Site	Account#
Bailey Barr								
Time an	d Material							
7007 *	9/10/2008	5.0	770.00	542.10	0.00	1,312.10	Beale & Company	9206
Ben Bainbrid	dge							
Time and	d Material							
7010	9/11/2008	2.0	90.00	35.00	65.00	190.00	Allston Wine & Spirits	7416
Whitney Wa	lsh							
Time an	d Material							
7007 *	9/2/2008	2.0	770.00	542.10	0.00	1,312.10	Beale & Company	9206
		9.0	1,630.00	1,119.20	65.00	2,814.20		

Taxable Service With Materials*

lona

This is an export report that will save the results of the report to a file in the .csv format to the file name and location specified by the User. This report is used by companies that need to know the actual material costs associated with service calls for tax reporting purposes. The export file will contain one row for each Service Ticket where parts were used within the period of time specified in the report options setup. The date range specifies the invoice date range. Only tickets where the customer was invoiced for parts will display in the .csv file created by the export.

Report Options

When generating this export report, you need to specify a date range and a file name and location of where the report will be saved.

S Taxable Service with Materials (Export)								
Criteria: From 9/1/2008	Thru 9/30/2008							
Export Location: C:\Users\Carolyn\Documents\S	edona\5.2 Testing\T Browse							
	OK Cancel							

Technician Performance* Report Sample

	А	В	С	D	E	F	G	Н	- I
	Branch_	Ticket_	Customer			Invoice_			Material_
1	Code	Number	_Number	Customer_Name	Invoice_Date	Number	Amount	Taxing_Group_Code	Cost
2	CA	7000	10001	Wyman, Benjamin	12/30/2008	1001	\$397.06	CA-Orange Co	\$91.95
3	CA	7001	10001	Wyman, Benjamin	12/30/2008	1003	\$179.11	CA-Orange Co	\$7.34
4	CA	7007	10010	Beale & Company	9/10/2008	1007	\$1,393.60	CA-Los Angeles Co	\$182.63
5	CA	7010	10046	Allston Wine & Spirits	9/11/2008	1008	\$192.89	CA-Riverside Co	\$7.34
6	CA	7013	10005	Ashley, Desire	1/8/2009	1014	\$231.88	CA-Orange Co	\$67.40
7	CA	7014	10025	Bartlett, Keith	1/10/2009	1038	\$376.41	CA-Orange Co	\$67.40