

# Service





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## **Service Overview**

This session is designed to communicate concepts and provide a deeper knowledge of some of the advance features available within SedonaSchedule. The topics that will be covered within this document are:

- Costing Methods
- Costing Setup
- Using WIP
- Document Management
- Service Reporting

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## **Costing Methods**

SedonaOffice offers two methods for recording expenses incurred on Service and Inspection Tickets:

- Expense Immediately
- Use WIP (Work-In-Process)

#### **Expense Immediately**

Using this method, when any expenses are linked to a Ticket, the expense will post to the designated cost of goods sold or expense accounts at the first opportunity. This would include parts, labor, and miscellaneous expenses. Labor will post when a technician appointment is fully dispatched. Parts will post when a ticket is invoiced or when closed if the ticket is non-billable. Miscellaneous expenses will post immediately when a transaction is saved.

#### Use WIP (Work-in-Process)

When a company is setup to use WIP, when an expense is incurred that is linked to a Ticket, the amount will post to a balance sheet account. When the ticket is invoiced or closed [depending on whether the ticket is billable], the amounts posted into WIP will move to the designated cost of goods sold or expense accounts.

## Which Costing Method Should You Use?

There is no right or wrong method; each company needs to determine what will work best within their business structure.

Typically, tickets are opened and closed within a short period of time. When this occurs within the same accounting period, revenue and expenses are properly matched, so there would be no need to use WIP.

Situations where tickets remain open for long periods of time or where the ticket is opened in one accounting period and invoiced/closed in a subsequent period is where revenue and expenses will not be matched in one accounting period.

For companies that do not have a large volume of tickets processed in a given month, income and expense matching is probably not a huge issue. In companies with a high volume of ticket processing and many dollars expensed on tickets, using WIP may be the best solution to avoid spikes in expenses and revenue.

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## **Costing Setup**

Depending on which costing method will be used, make certain all the correct options are set properly in SedonaSetup to ensure expenses post as expected.

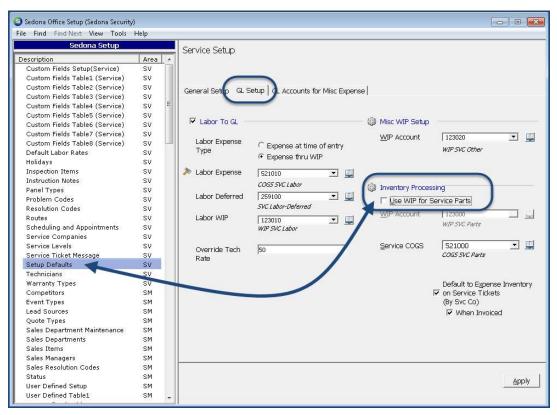
There are three basic types of expenses that may post to tickets; parts, labor and miscellaneous expenses. The expensing method for each expense type is maintained in different areas of SedonaSetup.

#### Setup for Expensing Immediately

#### **Parts Setup**

The setting which controls whether parts will be expensed immediately or use WIP is found on the GL Setup tab of the Service Setup Defaults form – **Use WIP for Service Parts**.

Leave this option **un-checked** so that parts will be expensed immediately.





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#### **Labor Setup**

The settings which control whether and how Labor is expensed is found on the Labor Setup tab of the Service Company setup. If your company is using multiple Service Companies, all of the setups below need to be done on all Service Company setup records.

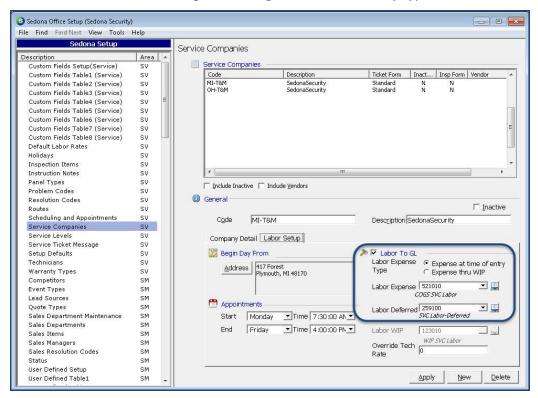
- Labor to GL checkbox
- Expense at time of entry radio button
- Labor Expense [G/L Account] selection
- Labor Deferred [G/L Account] selection

First make certain to check the **Labor to GL** checkbox.

Next select the Expense at time of entry radio button.

Next select the **Labor Expense** G/L account that will be used for the cost side of the labor transaction to the general ledger. This is typically a cost of goods sold type of account. You should <u>not</u> use the G/L Account normally used when expensing payroll wages.

Next select the **Labor Deferred** G/L account that will be used as the offset to the cost side of the labor transaction to the general ledger. This is a liability type of account.



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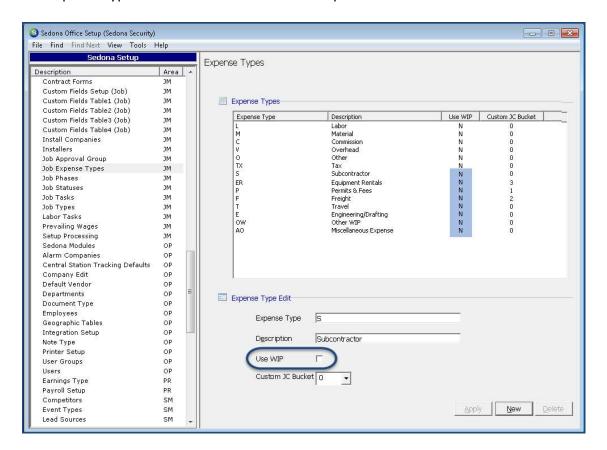


#### **Miscellaneous Expense Setup**

Whether miscellaneous expenses are immediately expensed or use WIP is determined by the Expense Type selected by the user creating the transaction. If the Expense Type selected by the user is checked to use WIP, then WIP will be used. The only exception is the Expense Type "O"; when this type is selected, the item will <u>always</u> be expensed immediately.

Make certain the **Use WIP** checkbox is <u>not</u> selected for all of the user defined Expense Types listed below the expense type of TX.

The **Use WIP** setting controls transactions for both Service and Jobs. If your company is using WIP for miscellaneous expenses for Jobs, but not for Service, then Users should only use the expense type of "O" for all miscellaneous expenses for Service.



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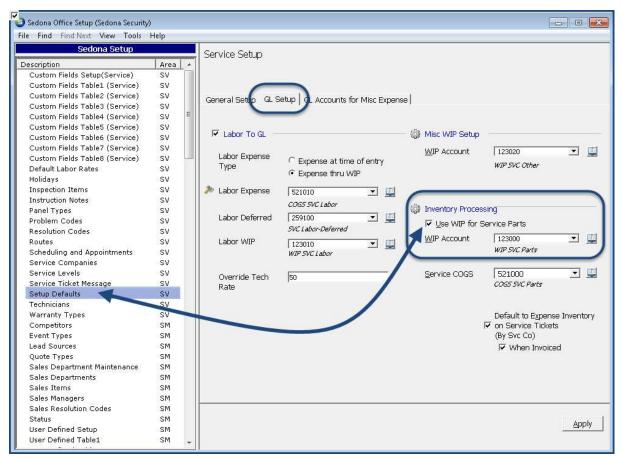


## Setup for using WIP

#### **Parts Setup**

The setting which controls whether parts will be expensed immediately or use WIP is found on the GL Setup tab of the Service Setup Defaults form – **Use WIP for Service Parts**.

Check this option so that parts will be processed through WIP. You will also need to select the G/L Account that will be used for WIP Parts. This is an asset type G/L account.





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#### **Labor Setup**

The settings which control whether and how Labor is expensed is found on the Labor Setup tab of the Service Company setup.

- Labor to GL checkbox
- Expense at time of entry radio button
- Labor Expense [G/L Account] selection
- Labor Deferred [G/L Account] selection
- Labor WIP [G/L Account] selection

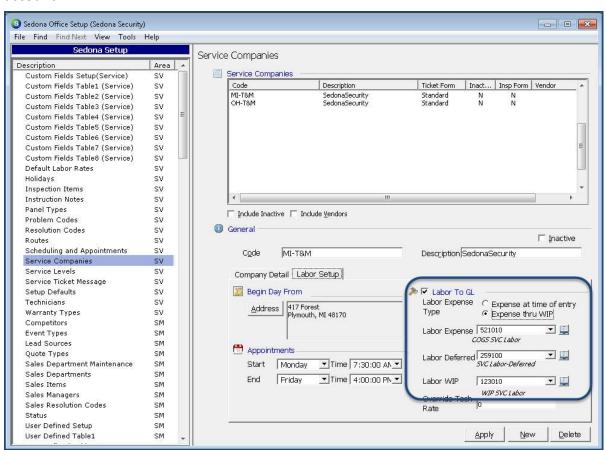
First make certain to check the **Labor to GL** checkbox.

Next select the Expense thru WIP radio button.

Next select the **Labor Expense** G/L account that will be used for the cost side of the labor transaction to the general ledger. This is typically a cost of goods sold type of account. You should <u>not</u> use the G/L Account normally used when expensing payroll wages.

Next select the **Labor Deferred** G/L account that will be used as the offset to the cost side of the labor transaction to the general ledger. This is a liability type of account.

Lastly select the **Labor WIP** G/L account that will be used as the offset to the Labor Deferred account.



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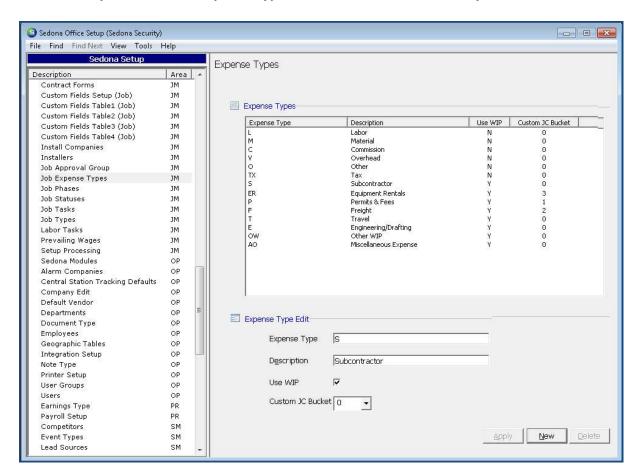


#### **Miscellaneous Expense Setup**

Whether miscellaneous expenses are immediately expensed or use WIP is determined by the Expense Type selected by the user creating the transaction. If the Expense Type selected by the user is checked to use WIP, then WIP will be used. The only exception is the Expense Type "O"; when this type is selected, the item will <u>always</u> be expensed immediately.

Make certain the **Use WIP** checkbox is selected for all of the user defined Expense Types listed below the expense type of TX.

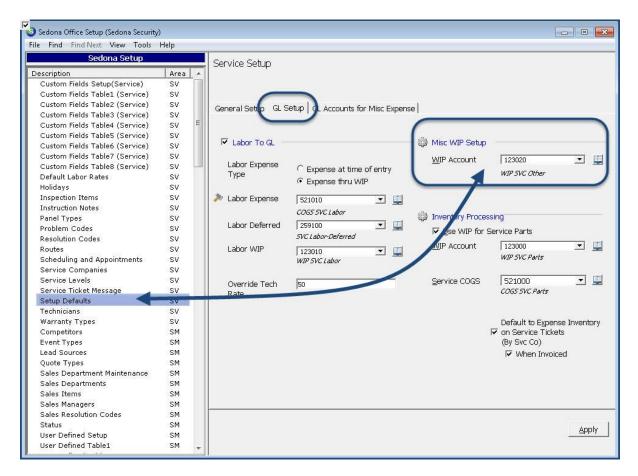
The **Use WIP** setting controls transactions for both Service and Jobs. If your company is not using WIP for miscellaneous expenses for Jobs, but will use WIP for Service, **then you should set up user defined Expense types that will be used exclusively for Service**.



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All Miscellaneous Expenses use the same WIP G/L Account number. This account number is setup on the GL Setup tab of the Service Setup Defaults form – **WIP Account**.



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## **Using WIP**

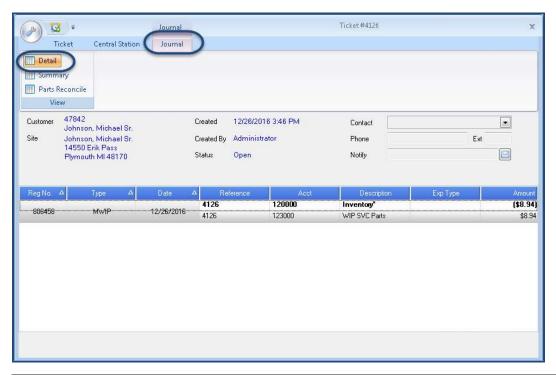
When using WIP for Tickets, when a transaction is posted within a Ticket or outside of a Ticket and linking to a Ticket number, expenses will post to an asset account instead of an expense or cost of goods sold account. If a ticket is billable, when the invoice is created within the Ticket, the expenses will move from the WIP accounts and into the appropriate COGS and/or Expense accounts.

We will walk through one ticket to view the various expense related transactions and how they are posted to the ticket as it progresses.

## **Part Expenses**

Amounts will post to the Parts WIP account when certain actions are performed by a user.

- Issue a Part to the Ticket from an inventory Warehouse
- Put parts on the ticket using the Equipment and Parts form
- Using the FSU, the Technician selects the parts used
- Receive a direct expense purchase order for parts



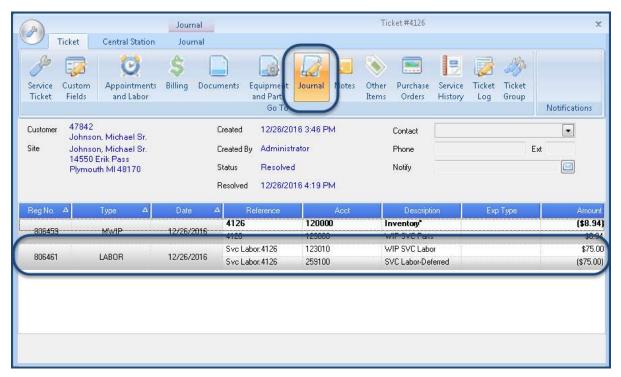


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## **Labor Expenses**

Amounts will post to the Labor WIP account when a Technician Appointment is fully dispatched by a Technician using the FSU or by a User in the office manually dispatching the appointment.



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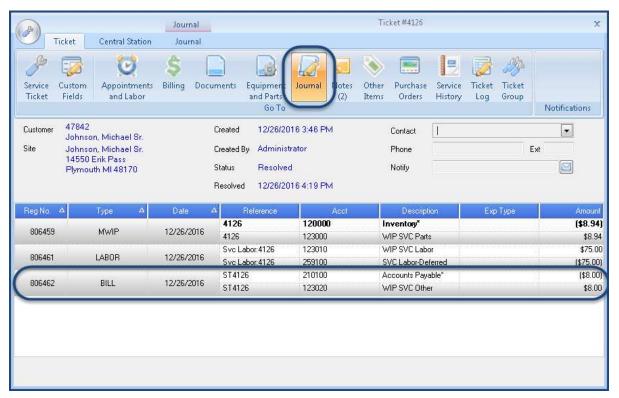


## Miscellaneous Expenses

Amounts will post to the Miscellaneous WIP account when certain actions are performed by a user.

- Enter an accounts payable expense bill and link to a ticket number [not linked to a PO receipt]
- Receive a direct expense purchase order linked to a ticket number

In the example below, a bill was entered to reimburse the technician for parking fees.



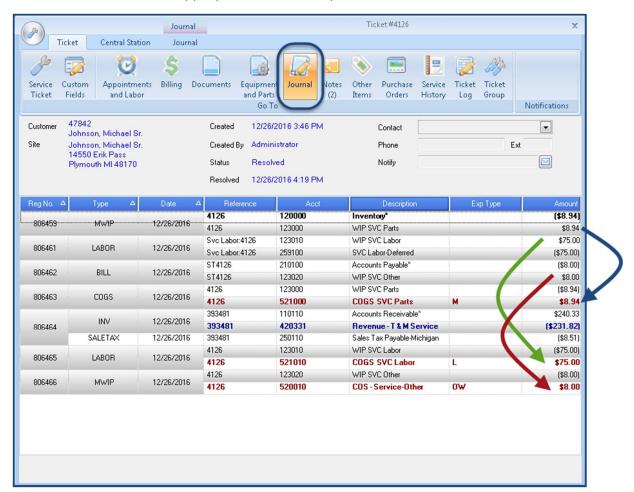
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## **Recognizing Expenses**

In the example below, we have invoiced the Ticket and the amounts previously in WIP have now transferred into the appropriate COGS or Expense Accounts.



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## **Document Management**

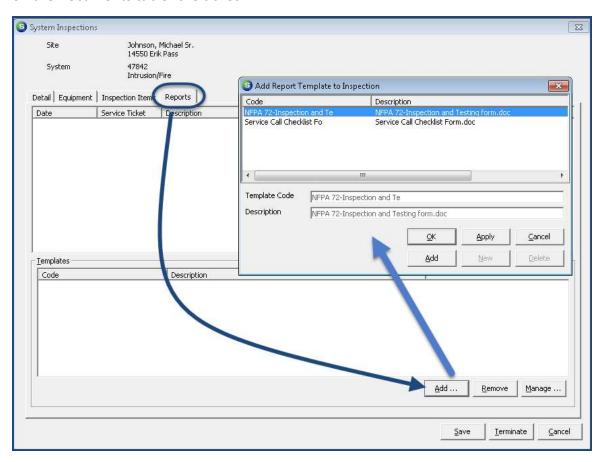
Documents may be attached to Tickets manually by a User in the office or by a Technician in the field using the FSU. The office staff may attach layouts, part repair documents or whatever may be helpful to the technician performing service. Technicians may attach documents to tickets as well such as pictures of site conditions.

For Inspection type tickets only, a new feature recently introduced to SedonaOffice allows you to have one or more documents auto-attached to Inspection Tickets upon creation. These can be fill-in Inspection forms, company checks-lists, etc.

#### Setup for Auto-Attaching Documents

The Auto-attach Documents is setup on the Inspection record of a system. Clicking on the Reports tab of an Inspection record will display a listing of documents available to attach to the Inspection record and a list of previously attached documents.

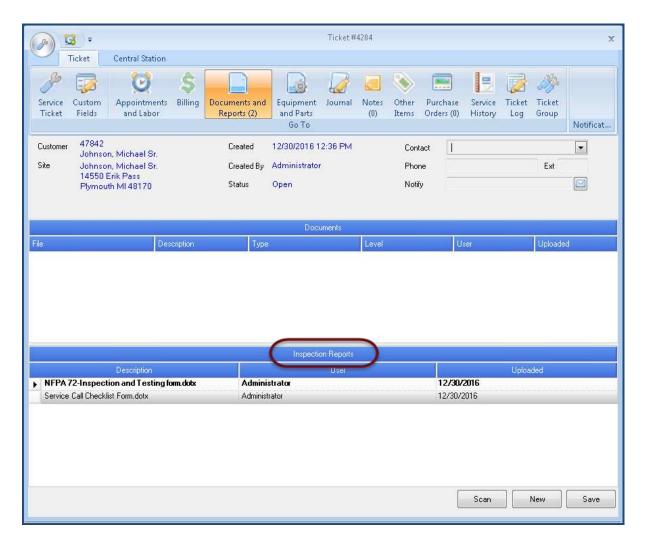
Any template forms or documents that were previously loaded with be displayed for selection to attach to the Inspection record. When a new Inspection Ticket is created, all documents attached to the Inspection Record will automatically be attached to the ticket and are displayed on the Documents tab of the ticket.



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Below is an Inspection Ticket where two reports were automatically attached when the ticket was created.



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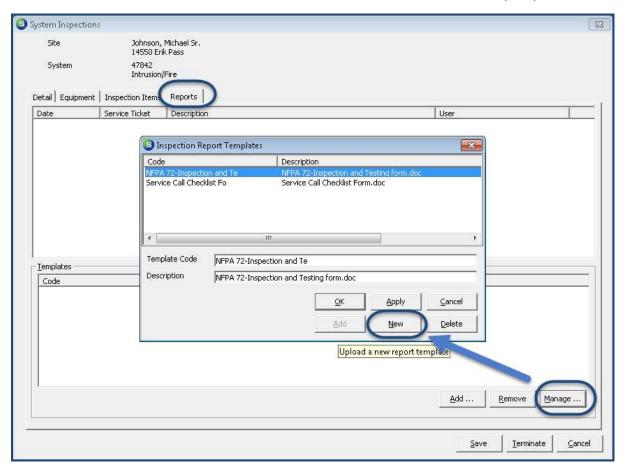


## **Loading Document Templates for Inspection Records**

To add new documents available for selection on Inspection records, open any Inspection Record, click on the Reports tab then click on the Manage...button.

The Inspection Report Templates form will be displayed. Click on the New button of this form. The windows file explorer will launch to locate the document you want to attach. Repeat the same process to attach additional documents. When finished, click the Apply button.

The list of documents added to the list are now available for selection on any Inspection record.



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## **Service Reporting**

SedonaOffice has several operational and financial type reports available for Tickets. We will look at a few of the reports available from the Report Manager. If you cannot find a report that suits your needs, you may use the Customer Query Builder, third-party ODBC compliant applications, or an outside contractor to design reports.

## **Open Service Ticket Cost Report**

The purpose of this report is to review the profitability of tickets for companies using WIP. The report provides estimated revenue and expense analysis broken out by Materials, Labor, and Other for tickets open as of a selected date.

#### **Summary View**

	All Open Tickets as of 10/31/2016													
	Totals Materials Labor Other													
Ticket Number	Problem Code	Creation Date Status	Est Income	WP	PCT	Hours	Est Income	VMP	Est Income	WP	Est Income	WIP		
3465	Add Equipment	06/19/2015 CL	0.00	0.00	0.00%	0.00	0.00	0.00	0.00	0.00	0.00	0.0		
3506	Add Equipment	08/10/2015 CL	1,015.81	0.00	100.00%	0.00	1,015.81	0.00	0.00	0.00	0.00	0.0		
3547	Add Equipment	09/15/2015 CL	272.50	0.00	100.00%	0.00	247.50	0.00	0.00	0.00	25.00	0.0		
3733	Add Equipment	02/11/2016 CL	15.81	0.00	100.00%	0.00	15.81	0.00	0.00	0.00	0.00	0.0		
3734	AC Power Failure	02/11/2016 CL	180.00	0.00	100.00%	2.00	0.00	0.00	180.00	0.00	0.00	0.0		
3955	AC Power Failure	07/19/2016 CL	180.00	100.00	44.44%	2.00	0.00	0.00	180.00	100.00	0.00	0.0		
	Tickets:	6 Grand Total:	1,664.12	100.00	93.99%	4.00	1,279.12	0.00	360.00	100.00	25.00	0.00		

#### **Detail View**

				All Op	en Ticket	s as of 10/	31/201	6					
				Totals				Material	's	Labor		Other	
Ticket Number Customer Number	Problem Code Site Name	Creation	Date Status	Est Income Site Addres	VMP ss	VMP PCT Hours		Est Income	WIP	Est Income	VMP	Est Income	WIP
MI - Michigan													
3734 32973	AC Power Failure Alexis Beasley	02/11/	2016 CL	180.00 250 Park S		100.00% vi Ml, 4837	2.00	0.00	0.00	180.00	0.00	0.00	0.00
3955 47737	AC Power Failure Bed Bath and Bub		2016 CL	180.00 129 Living	100.00 Way, Canto	44.44% n MI, 48187	2.00	0.00	0.00	180.00	100.00	0.00	0.00
3465 16987-194	Add Equipment Fred Robinson	06/19/	2015 CL	0.00 32 Everit S	0.00 treet, Novi I	0.00% VII, 48375	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3547 340	Add Equipment Ryan Younign	09/15/	2015 CL	272.50 2438 Forre		100.00% inton MI, 48	0.00 187	247.50	0.00	0.00	0.00	25.00	0.00
3733 127	Add Equipment Ted Carter Assoc	02/11/	2016 CL	15.81 1234 Fourt	3073	100.00% outh MI, 48		15.81	0.00	0.00	0.00	0.00	0.00
M OH - Ohio	Tickets:	5	Total:	648.31	100.00	84.58%	400	263.31	0.00	360.00	100.00	25.00	0.00
3506 25744	Add Equipment Dana Jones	08/10/	2015 CL	1,015.81 49 Grey Ti	7.55	100.00% eland OH, 4	0.00 4110	1,015.81	0.00	0.00	0.00	0.00	0.00
ОН	Tickets:	1	Total:	1,015.81	0.00	100.00%	0.00	1,015.81	0.00	0.00	0.00	0.00	0.00
	Tickets:	6 G	rand Total:	1,664,12	100.00	93.99%	4.00	1,279.12	0.00	360.00	100.00	25.00	0.00

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## **Closed Service Ticket Cost Report**

The purpose of this report is to review the profitability of closed. The report provides the actual revenue and expense analysis broken out by Materials, Labor, and Other for tickets closed during a selected period of time.

## **Summary View**

	· ·	rt										
				Decemb	er 2016							
			Total	's			Mater	ials	Labo	or	Othe	er
Resolution Code			Invoiced	Expenses	PCT	Hours	Invoiced	Expenses	Invoiced	Expenses	Invoiced	Expenses
MI - Michigan												
Billable												
2 Clean	Tickets:	1	272.50	110.00	59.63%	0.00	247.50	110.00	0.00	0.00	25.00	0.00
3 Repair	Tickets:	1	295.00	40.00	86.44%	2.00	0.00	0.00	180.00	40.00	115.00	0.00
ServiceCompleted	Tickets:	3	410.00	100.00	75.61%	2.00	0.00	0.00	180.00	100.00	230.00	0.00
м	Billable Tickets:	5	977.50	250.00	74.42%	4.00	247.50	110.00	360.00	140.00	370.00	0.00
	NonBillable Tickets:	0	0.00	0.00	0.00%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Tickets:	5	977.50	250.00	74.42%	4.00	247.50	110.00	360.00	140.00	370.00	0.00
OH - Ohio												
Billable												
4Replace	Tickets:	1	0.00	75.00	0.00%	1.50	0.00	0.00	0.00	75.00	0.00	0.00
ОН	Billable Tickets:	1	0.00	75.00	0.00%	1.50	0.00	0.00	0.00	75.00	0.00	0.00
	NonBillable Tickets:	0	0.00	0.00	0.00%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Tickets:	1	0.00	75.00	0.00%	1.50	0.00	0.00	0.00	75.00	0.00	0.00
Grand Total:	Billable Tickets:	6	977.50	325.00	66.75%	5.50	247.50	110.00	360.00	215.00	370.00	0.00
	NonBillable Tickets:	0	0.00	0.00	0.00%	0.00	0.00	0.00	0.00	0.00	0.00	0.00

#### **Detail View**

Ciosed	I Service Ticket Rep	ort								Sedon	ia Sec	urity
				Decemi	ber 2016							
			Totals	19			Materi	als	Labo	r	Othe	r
Ticket Number Customer Numl	Problem Code Creation Dt Closed Dt Re per Site Name	s Code	Invoiced Site Addres	Expenses ss	PCT I	Hours	Invoiced	Expenses	Invoiced	Expenses	Invoiced	Expenses
MI - Michigar												
Billable												
3465 16987-194	Add Equipment 06/19/2015 12/29/2016 Se Fred Robinson	rvice Co	115.00 32 Everit S	0.00 treet, Novi N	100.00% 11, 48375	0.00	0.00	0.00	0.00	0.00	115.00	0.00
3547 340	Add Equipment 09/15/2015 12/29/2016 20 Ryan Younign	lean	272.50 2438 Forre	110.00 st Drive, Ca	59.63% nton MI , 48°	0.00 187	247.50	110.00	0.00	0.00	25.00	0.00
3733 127	Add Equipment 02/11/2016 12/29/2016 Se Ted Carter Assoc	rvice Co	0.00 1234 Fourt	0.00 h Ave,Plym	0.00% outh MI, 48°	0.00 170	0.00	0.00	0.00	0.00	0.00	0.00
3734 32973	AC Power Failure 02/11/2016 12/29/2016 3 R Alexis Beasley	epair	295.00 250 Park S	40.00 hore Dr, No	86.44% vi MI, 48375		0.00	0.00	180.00	40.00	115.00	0.00
3955 47737	AC Power Failure 07/19/2016 12/30/2016 Se Bed Bath and Bubbles	rvice Co	295.00 129 Living	100.00 Way,Canto	66.10% n MI, 48187	2.00	0.00	0.00	180.00	100.00	115.00	0.00
Billable	Total Tickets:	5	977.50	250.00	74.42%	400	247.50	110.00	360.00	140.00	370.00	0.00
м	Billable Tickets:	5	977.50	250.00	74.42%	400	247.50	110.00	360.00	140.00	370.00	0.00
	NonBillable Tickets:	0_	0.00	0.00	0.00%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Tickets:	5	977.50	250.00	74.42%	4.00	247.50	110.00	360.00	140.00	370.00	0.00

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#### **Service Sales History**

This report is designed to print the entire service history for a single customer. As with all SedonaOffice reports, this may be exported to excel for further manipulation. This is a custom designed report for one particular SedonaOffice customer, however it is available to be used by all SO customers.

	e Sale	s History	кероп	•			Sedona Sed					
Site 9450	51 Ha	reWaldroup artford Turnpike MI 48375					Customer  2768 Waldroup, Des 51 Hartford Tur Novi, MI 48375	npike				
nvoice Date	Tech1	Tech 2	System	Invoice	Qty	Item Code	Description	Ticket Number	Price	Ext Prio		
07/11/2016			Intrusion	393865	1	SVCCall	Minimum Service Call Charge	3104	115.00	115.0		
07/11/2016	Mark.Taylo		Intrusion	393862	1.5	SVCLabor	Service Labor	3071	120.00	180.0		
07/11/2016	Mark.Taylo		Intrusion	393862	1	0L-404024VLB	SENTRONIC HOLDER/CLOSER 24V	L* 3071	450.00	450.0		
07/11/2016	Mark.Taylo		Intrusion	393862	1	SVCCall	Minimum Service Call Charge	3071	115.00	115.0		
07/11/2016	Mark.Taylo		Intrusion	393862	1	12	12 Volt Battery	3071	21.15	21.1		
08/06/2015	Madison.Mo		Intrusion	278993	4	1508AQN5	24 VOLT DOOR HOLD BACK WIMOL	N' 2466	117.60	470.4		
08/06/2015	Madison.Mo		Intrusion	278993	1	SVC Call	Minimum Service Call Charge	2466	115.00	115.0		
08/06/2015	Madison.Mo		Intrusion	278993	0.75	SVCLabor	Service Labor	2466	120.00	90.0		

### **Daily Service Snapshot**

The Daily Service Snapshot Report is a custom report designed to print counts of tickets as of a selected date. The report will display the total amount invoiced, the count of tickets completed and resolved on the as of date selected. Included are counts of open Service Tickets, Service Tickets where a Technician has been assigned, open Inspection Tickets, Inspection Tickets where a Technician has been assigned, and Tickets marked as Go Back.

Daily Servi	ce Snapshot		By Bra		Sedona Security				
Branch	Total Invoiced	Completed	12/30/2 Open Service	Tech Assigned Open	Inenections	Tech Assigned Res	alued Tickets	Go back Tickets	
MI	2,921.80	189	0	0	13	0	0	0	
OH	600.00	77	0	o	1	0	0	0	
	3,521.80	266	0	0	14	0	0	0	

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#### **Technician Performance**

The Technician Performance Report is a custom report designed to print information for tickets where Technician appointments have been dispatched within the Accounting Period range or Date range selected. The report will display: the number of hours invoiced, the Labor amounts invoiced, the Part amounts invoiced, and Other charges invoiced. If an asterisk is displayed next to a Ticket Number, this indicates more than one Technician was dispatched on the Ticket.

ciinic	cian Perfo	mance	Sedona Security									
				All Active Ser	rvice Companies							
June 2016												
Ticket	Appointment	Hours	Labor	Parts	Other	Total	Site	Account#				
Madison.	Morrison											
3899	6/17/2016	5.00	400.00	0.00	178.00	578.00	Livonia High School	SR6183				
Mark.Tay	lor											
3657	6/16/2016	1.00	0.00	0.00	0.00	0.00	Kroger	47666				
Mike.Wal	ker											
3171	6/9/2016	1.50	120.00	40.00	120.00	280.00	Pamela Price	221				
3891	6/14/2016	1.00	0.00	0.00	0.00	0.00	Lake Marie Elementary School	SR6369C				
	-	2.5	120.00	40.00	120.00	280.00						
Milton.Mc	orris											
3897	6/16/2016	5.00	0.00	0.00	0.00	0.00	Lake Marie Elementary School	SR6369D				
Mitchell.N	Malloy											
3893	6/16/2016	5.00	0.00	0.00	0.00	0.00	Alejandra Banks	A70030				
3900	6/13/2016	2.00	0.00	0.00	0.00	0.00	Meeka Foundation	879				
		7.0	0.00	0.00	0.00	0.00						
Orlando.	Smith											
3902	6/14/2016	0.00	0.00	0.00	0.00	0.00	Bed Bath and Bubbles	47701				
Oscar.Ma	rtin											
2667	6/9/2016	0.00	0.00	99.65	0.00	99.65	Cory Hawkins	T09-198				
Osman.W	filson											
3883	6/10/2016	1.00	30.00	0.00	175.00	205.00	Bill Seiden	K12847				
		21.5	550.00	139.65	473.00	1,162.65						
	_	21.5	550.00	139.65	473.00	1,162.65						

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#### **Labor Hours**

This report is listed under the Job Management reports section of the Report Manager, and contains options to print labor hours and dollars for Jobs, Tickets or both for a selected period of time.

									edona Security
						4/1/2016 to 6/30	0/2016		
WorkDate	UserCode	Created Date	Units	TechRate	Amount	Ticket#	Ticket Type	Problem	Site Name
M - Michiga									
Madison.Mo		00 H 7 DO40		~~~	440.00	~~~	i	NOD FILL OF	V
06/17/2016	Administrator	06/17/2016	5.50	20.00	110.00	3699	1	INSP-Fire-QT	Livonia High School
	M	adison.Morrison	5.50		110.00				
Mark.Taylor									
04/07/2016	Administrator	04/07/2016	1.05	50.00	52.50	3942	S	Code Changes	Nancy Ann
04/13/2016	Administrator	04/13/2016	1.00	50.00	50.00	3807	S	Zone Trouble	Surelock Homes
04/20/2016	Administrator	04/20/2016	1.00	50.00	50.00	3754	S	Insp-Int	Smith and Sons
04/28/2016	Administrator	04/28/2016	2.00	50.00	100.00	3817	S	AC Power Failure	Surelock Homes
05/05/2016	Administrator	05/05/2016	1.00	50.00	50.00	3632	1	Insp-Fire-MO	Mellissa Robinson
06/16/2016	Administrator	06/16/2016	1.00	50.00	50.00	3657	1	Insp-Fire-AN	Kroger
		Mark.Taylor	7.05		352.50				
Mike.Walker									
04/28/2016	Administrator	04/28/2016	1.00	60.00	60.00	3811	S		Hoffman Auto Group
06/09/2016	Administrator	06/09/2016	1.50	60.00	90.00	3171	S	AC Power Failure	Pamela Price
		Mike.Walker	2.50		150.00				
Mitton.Morri	s								
05/03/2016	Administrator	05/03/2016	2.68	21.00	56.35	3825	L	AC Power Failure	Lady Admiral Meeka Kila-Bubbles Lu
		Milton.Morris	2.68		56.35				
Mitchell.Mal	loy								
05/03/2016	Administrator	05/03/2016	3.00	46.00	144.00	3826	1	AC Power Failure	Lady Admiral Meeka Kila-Bubbles Li
05/24/2016	Administrator	05/24/2016	1.00	46.00	46.00	3836	Ī	Code Changes	Robert E Lee
06/13/2016	Administrator	06/14/2016	2.00	46.00	96.00	3900	Ĺ	Insp-Fire-AN	Meeka Foundation
		Mitchell.Malloy	6.00		286.00				
		MI - Michigan	23.73		954.85				

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