



SedonaOffice Users Conference
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Vivid CPM Overview

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PERENNIAL SOFTWARE

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What do your Financials look like?

Do you use the standard SedonaOffice financials, or do you export them and then adjust them so they appear as you would like? Maybe, you still use the GL Data from SedonaOffice to Excel reporting function, or other Crystal Reports type writing software?

Who remembers this?

Financial Statement Variables			
Company Name			Sandbox Alarm Company
Current Fiscal Year			2007
Previous Fiscal Year			2006
Current Accounting Period			12
Current Month Name			December
Branches			
All Branches			20
Ohio Branch			20
Michigan Branch			10
Categories			
All Categories			*
Administration			401
Installation/Sales			101
Service/Inspections			301
Central Station			201

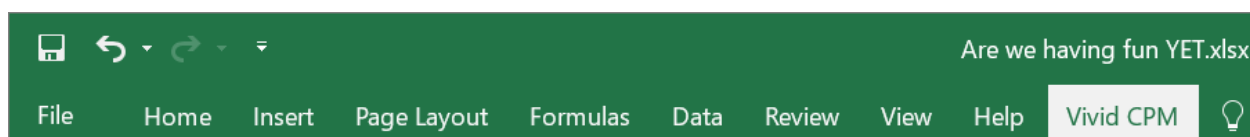
It still works, and I used it for many years. If you don't know what the above picture is, don't worry. It's outdated and is very limiting. Just in case you were wondering, it's a way to access exported GL Data into an Excel created Financial.

Enough on the old and outdated and on to the new and exciting.

Notes

What is Vivid, CPM

Vivid CPM (Corporate Performance Management) is a Financial Reporting and Analysis solution for presenting and reviewing Financial Statements. It is an add-on to SedonaOffice and sits within your Microsoft Excel program.



Vivid Reports provides a state of the art reporting framework that delivers incredible processing speed, along with easy to use features. It transforms Microsoft Excel into a secure presentation and analysis workspace, powered by a fast SQL Server reporting engine.

SedonaOffice comes equipped with Standard Financials that adhere to GAAP requirements, but will not provide the drill down, and analysis capability that you will see with Vivid, CPM. Designing Financials is easy too. You no longer need to export your SedonaOffice Financials or use other report writing software to generate them. Create your Financials in Vivid, CPM one time, and that structure will remain for easy access every month.

Test Company			
Balance Sheet (Condensed)			
March 31, 2017			
	Mar	Feb	Incr (Decr)
Current Assets			
Cash & Cash Equivalents	7,696,195	209,349	7,486,846
Accounts Receivable	481,215	649,632	(168,417)
Inventory	200,000	141,155	58,845
Work in Progress	374,226	212,592	161,634
Prepaid Expenses	21,221	3,655	17,566
Due from Employees	-	6,178	(6,178)
Other Current Assets	293,594	128,309	165,285
Total Current Assets	9,066,451	1,350,870	7,715,582
Fixed Assets	381,724	373,547	8,177
Other Assets	755,382	145,295	610,087
TOTAL ASSETS	10,203,556	1,869,711	8,333,845

What are the advantages of using Vivid, CPM

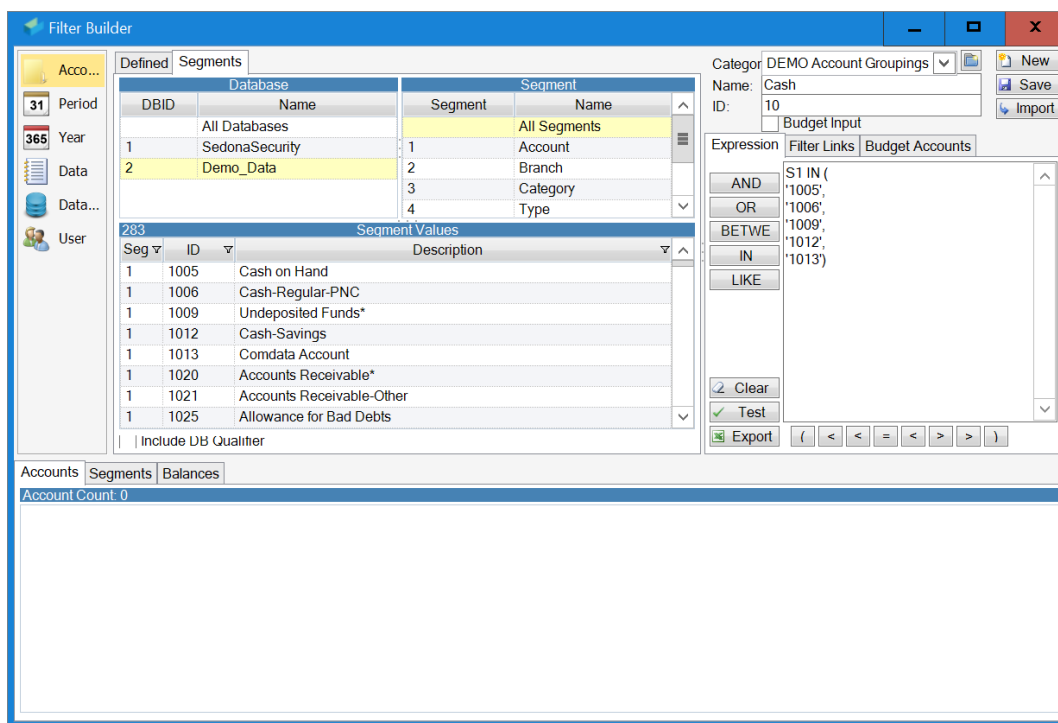
The broadest advantage Vivid, CPM provides is flexibility. Here are some other easily noticeable advantages.

Powerful reporting tool that's easily adaptable to any reporting situation.

	A	D	E	F	G	H	I	K
3	Demo Data							
4	Income Statement By Branch							
5	For the Period ended October 2017							
6								Check
7		Branch B	Branch E	Branch D	Branch A	Branch F	Branch C	Total
14								
15	Sales - Portable Equi	73,282.99	46,042.90	38,044.23	33,399.82	-	31,579.25	222,349.19
16	Sales - Portable Ser	139,021.01	83,222.80	85,071.85	83,005.33	-	35,404.84	425,725.83
17	Sales - Portable WH	-	-	-	-	28,633.50	-	28,633.50
18	Sales - Exit & Emerg	31,879.75	10,701.50	10,358.40	7,433.10	-	3,106.75	63,479.50
19	Sales - Exit & Emerg	16,217.60	6,238.50	9,309.00	6,449.25	-	1,200.70	39,415.05
22	Sales - Suppression	21,211.75	7,658.50	5,000.00	11,607.62	-	-	45,477.87
23	Sales - Suppression	13,399.50	14,396.00	5,508.15	11,678.50	-	12,489.75	57,471.90
25	Sales - Sprinkler Pri	59,767.46	6,626.49	86,574.35	4,523.70	-	-	157,492.00
26	Sales - Sprinkler Se	76,247.03	51,589.07	102,989.44	22,011.00	-	3,550.00	256,386.54
30	Sales - Alarm Instal	52,148.18	6,911.50	9,030.00	16,102.43	-	1,920.00	86,112.11
31	Sales - Alarm Servic	50,343.52	14,505.00	27,508.91	22,054.00	-	3,342.50	117,753.93
34	Sales - Kitchen Inst	14,360.82	8,000.51	4,512.50	20,686.12	-	1,674.50	49,234.45
35	Sales - Kitchen Serv	23,024.96	12,690.75	13,303.25	17,466.50	-	9,699.76	76,185.22
38	Sales - Contract Bill	18,247.40	4,610.58	26,609.96	32,000.00	-	7,310.00	88,777.94
39	Sales - Intrusion In	1,266.00	650.00	5,789.00	5,675.00	-	-	13,380.00
41	Sales - Intrusion Se	(300.00)	335.00	1,784.40	14,042.87	-	-	15,862.27
45	Sales - Video Instal	6,853.00	14,895.70	86,020.76	3,980.00	-	-	111,749.46
47	Sales - Video Servic	37,918.15	-	3,685.95	6,264.48	-	-	47,868.58
49	Sales - Access Insta	55,073.00	4,965.24	59,066.04	12,595.00	-	-	131,699.28
51	Sales - Access Servi	3,542.75	-	5,134.95	2,489.98	-	-	11,167.68
54	Sales - Nurse Call Se	-	420.00	-	-	-	-	420.00
55	Sales - Trip/Fuel	39,615.33	22,126.64	26,176.50	33,967.81	-	10,553.33	132,439.61
56	Warranty Credit	(1,228.25)	(214.00)	(1,350.40)	(4,901.98)	-	-	(7,694.63)
57		731,891.95	316,372.68	610,127.24	362,530.53	28,633.50	121,831.38	2,171,387.28

	A	F	H	J	K	M	O
3	Demo Data						
4	Income Statement By Category						
5	For the Period ended October 2017						
6							Check
7		Security	Video	Installation - Com. Fire	Commercial	Residential	Total
14							
15	Sales - Portable Equi	-	-	217,641.19	258.00	4,450.00	222,349.19
16	Sales - Portable Serv	-	-	414,923.83	2,457.15	8,344.85	425,725.83
17	Sales - Portable Whc	-	28,633.50	-	-	-	28,633.50
18	Sales - Exit & Emerge	-	-	8,101.00	9,892.40	45,486.10	63,479.50
19	Sales - Exit & Emerge	(20.00)	-	5,813.20	6,786.65	26,835.20	39,415.05
22	Sales - Suppression I	-	-	-	45,477.87	-	45,477.87
23	Sales - Suppression S	-	-	-	57,133.15	338.75	57,471.90
25	--						--
59	Total Revenue	449,331.84	28,633.50	731,841.26	752,128.12	209,452.56	2,171,387.28

It reports on the GL Structure as it currently resides but **allows for maneuverability**.



The above picture shows the main segments within a database.

Segment 1: (S1) General Ledger Accounts

Segment 2: (S2) Branches

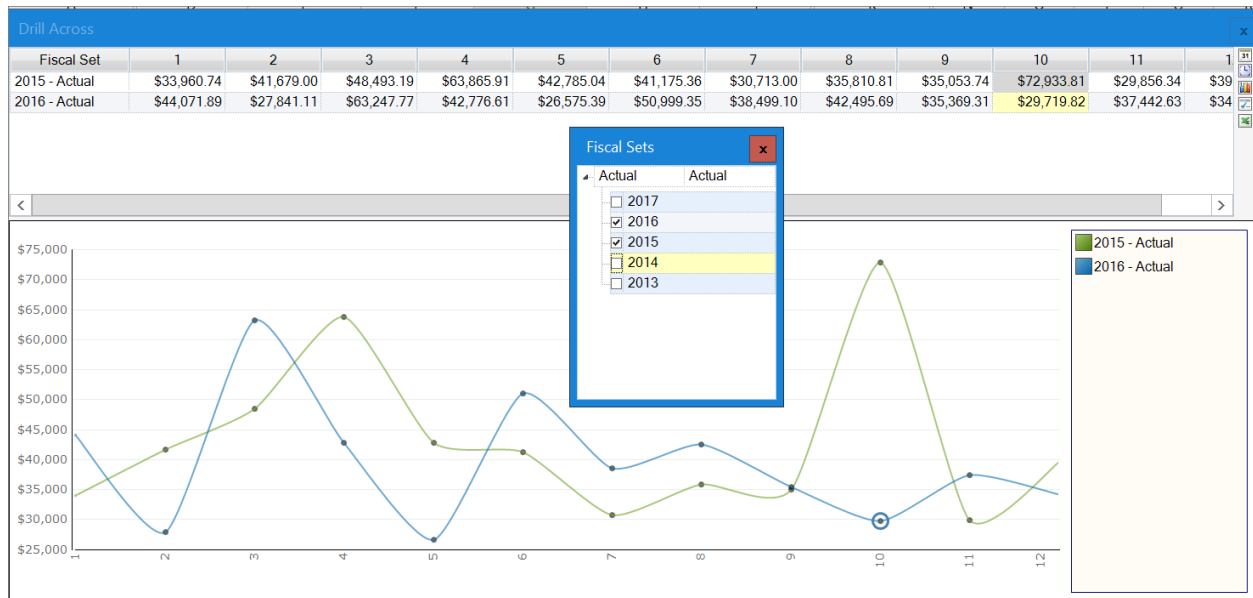
Segment 3: (S3) Categories

Segment 4: (S4) Account Types

The Account Groupings is where GL accounts are combined to make up a total Balance.

			October	October YTD
			2016	2016
			Actual	Actual
	Acct		Demo_Data	Demo_Data
Description	#		US	US
Cash on Hand	1005		\$ (8.64)	\$ 2,741.36
Cash-Regular-P	1006		\$ (6,880.45)	\$ 580,661.80
Undeposited Fu	1009		\$ 72,442.02	\$ 73,334.82
Cash-Savings	1012		\$ -	\$ -
Comdata Accou	1013		\$ -	\$ (2.15)
			\$ 65,552.93	\$ 656,735.83
Cash	10		\$ 65,552.93	\$ 656,735.83

Historic information is only a click away allowing for quick access to information you need to make well informed decisions.



Not only does it help you analyze for trending details and where you have been, but it does it in an easy to see Graph.

The more history you have on a particular balance, the better.

Notes

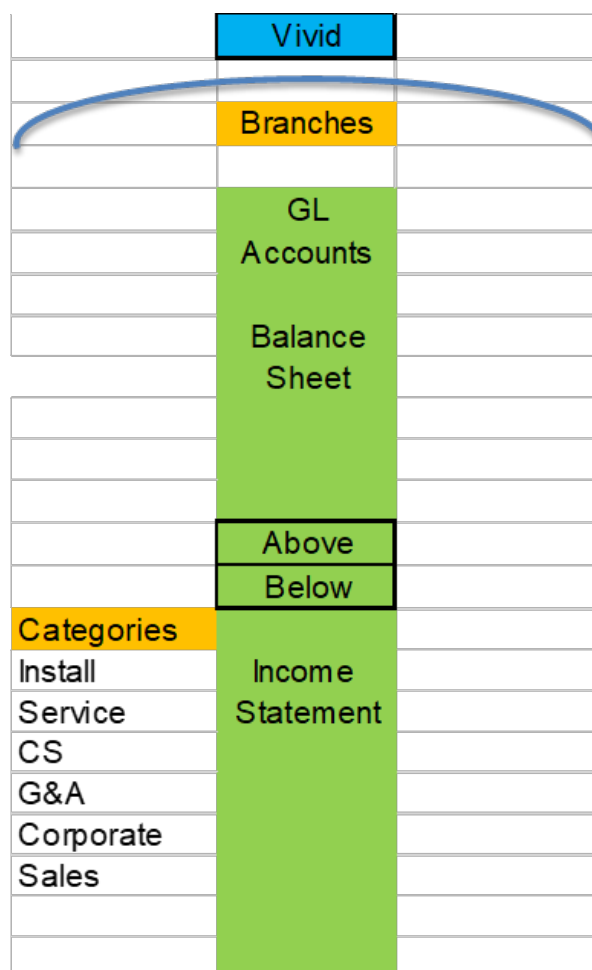
It **integrates with Microsoft Excel** which is a highly reliable and robust system. This allows you to leverage your Excel skills and capabilities, reduce the learning curve, and provide all of the great things Excel has to offer when working with your information such as rich graphs, conditional formatting, and advanced logic.

G14 =IFERROR(F14/E14," ")						
1						
2						
	A	B	C	D	E	F
1						
2				Michigan	Michigan	
3				1	2	
4				January	February	
5				2016	2016	
6				Actual	Actual	
7				SedonaSecurity	SedonaSecurity	
8				Not Filtered	Not Filtered	Variance
9						%
10	Installation Revenue	200		9,200.00	72,555.69	63,355.69
11	Inspection Revenue	210		534,780.39	541,949.19	7,168.80
12	Service Revenue	220		300,436.53	305,079.75	4,643.22
13	Monitoring Revenue	230		973,260.11	1,178,926.19	205,666.08
14	Other Revenue	240		(6.03)	-	6.03
15				1,817,671.00	2,098,510.82	280,839.82

Notes

GL Structure and Vivid, CPM

Vivid, CPM sits over your GL Structure. It allows you to select General Ledger balances based on Branches, Categories.



Notes

Vivid, CPM provides an easy to understand reporting framework as identified below. Once reports are created those reports can be quickly update through Control Panels, you also design.

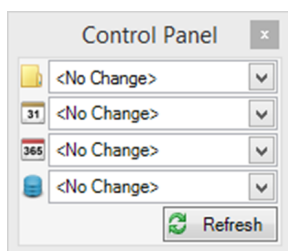
[illegible]

Notes

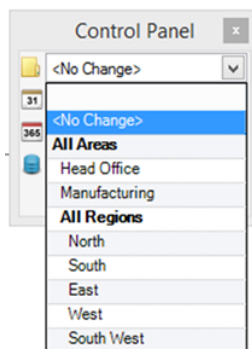
Vivid Control Panel

The Control Panel allows you to dynamically change parameters of the reports you are viewing. You have the ability to define exactly what options are changeable on each report and the contents of each list. Once you make the selections that you want hit the “Refresh” button to populate that information into the report.

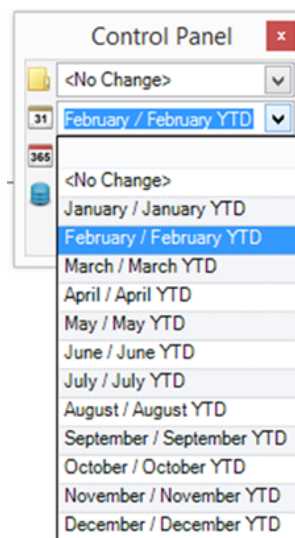
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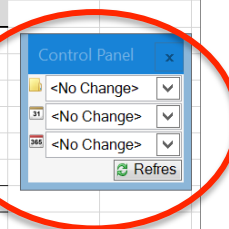
Account Filter



Period Filter

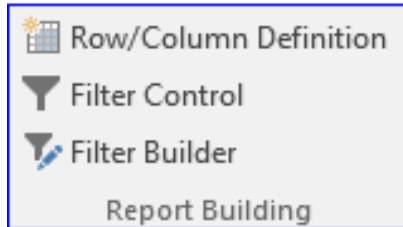


ALWAYS SAFE. INC				
Income Statement By Category				
For the period ended October 2017				
	Monitoring	Service	Installation	Combined
Revenue				
Recurring Revenue	\$ 467,777.57	\$ -	\$ -	\$ 467,777.57
Rental Monthly Revenue	7,918.05	-	-	7,918.05
Installation Revenue	-	-	418,997.71	418,997.71
Service Revenue	-	79,206.39	-	79,206.39
Total Revenue	475,695.62	79,206.39	418,997.71	973,899.72
Cost of Revenue				
Install Materials	-	226.47	121,718.81	121,945.28
Service Materials	10.78	27,462.63	-	27,473.41
Telecommunications	10,167.83	-	-	10,167.83
Installation Labor	-	-	66,591.94	66,591.94
Service Labor	-	42,530.22	-	42,530.22
Operations Labor	-	-	43,072.64	43,072.64
Monitoring Expense	24,484.34	-	-	24,484.34
Depreciation - Alarm Equipment	5,336.70	-	-	5,336.70
Royalty Expense	10,780.59	-	-	10,780.59
Warranty Expense	8,962.00	-	-	8,962.00
Total Cost of Revenue	59,742.24	70,219.32	231,383.39	361,344.95
Gross Profit	415,953.38	8,987.07	187,614.32	612,554.77



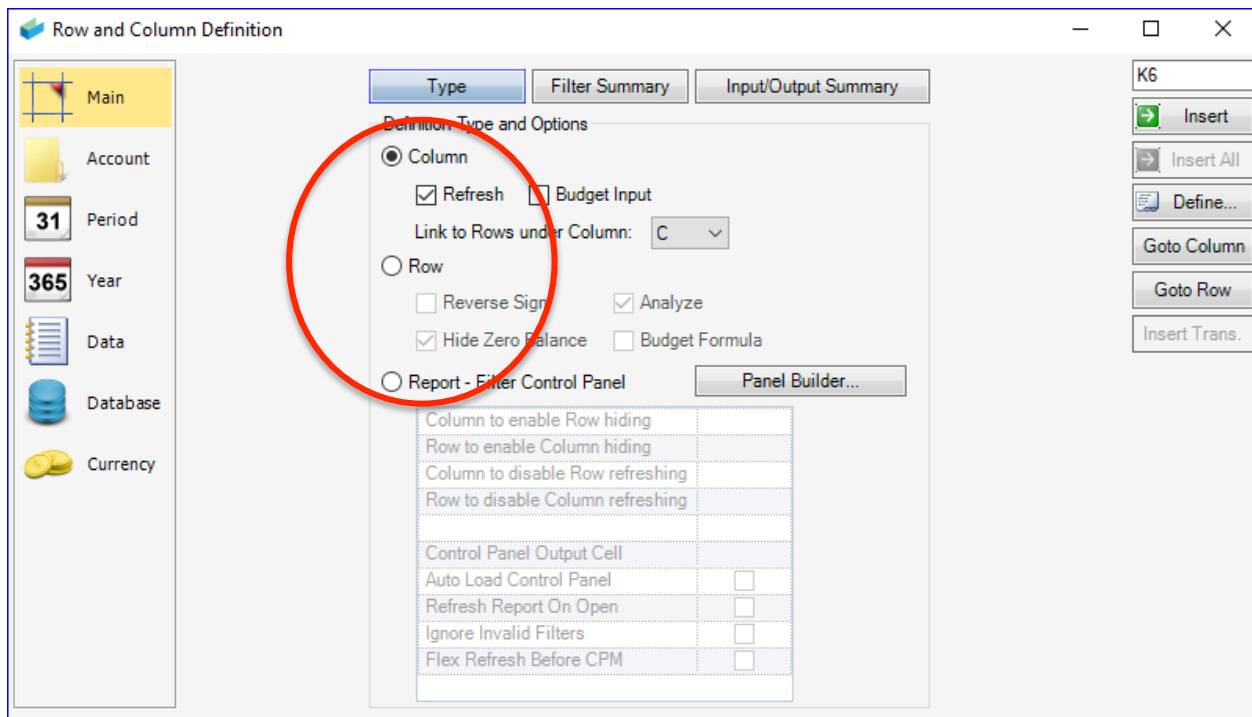
Vivid Report Building

The main report building function comes from the tool bar ribbon titled Report Building.



Row / Column Definition

There are seven buttons on the left-hand side that are used to navigate between the Main tab and the six-dimension tabs (Account, Period, Year, Data, Database, and Currency). The six dimensions together control what information you want to display for that row or column. Typically, the periods, years, data types and databases are filtered by the column definitions, and the accounts are filtered by the row definitions.



Notes

Filter Control

Using the radio buttons in the top right corner allow you to select whether you want to change all column definitions, all row definitions, or just the definitions you have selected in Excel.

The screenshot shows the 'Filter Control' window with a sidebar on the left containing icons for Main, Account, Period, Year, Data, Database, and Currency. The main area has two tabs: 'Type' (selected) and 'Input/Output Summary'. Under 'Type', there are 'Column Options' and 'Row Options' sections. 'Column Options' includes checkboxes for 'Refresh' and 'Budget Input', and a dropdown for 'Link to Rows under Column:'. 'Row Options' includes checkboxes for 'Reverse Sign', 'Hide Zero Balance', 'Analyze', and 'Budget Formula'. On the right, there are radio buttons for 'All Columns', 'All Rows', and 'Selection', along with 'Refresh' and 'Update' buttons. At the bottom, a 'Selections' table lists filters for Account, Period, Year, Data, Database, and Currency, each with a text input field and a dropdown menu.

Selections		
Account Filter:	<input type="text"/>	<No Change>
Period Filter:	<input type="text"/>	<No Change>
Year Filter:	<input type="text"/>	<No Change>
Data Filter:	<input type="text"/>	<No Change>
Database Filter:	<input type="text"/>	<No Change>
Currency Filter:	<input type="text"/>	<No Change>

Notes

Filter Builder

The Filters Builder is where account groupings are created and is how you define the rows or columns of your report. Expressions are created that control what accounts will be “mapped” to each line.

Filter Builder

Defined Segments

27 Categories

Number	Name
2	DEMO ACCOUNTS
3	DEMO BRANCHES
4	DEMO CATEGORIES
5	DEMO TYPE
6	DEMO Branches All
7	DEMO Account Groupings

249 Filters

ID	Name
1005	Cash on Hand
1006	Cash-Regular-PNC
1009	Undeposited Funds*
1012	Cash-Savings
1013	Comdata Account
1020	Accounts Receivable*

☒ Edit On Select ☐ Brackets On Insert

Category:

Name:

ID:

☐ Budget Input

Expression Filter Links Budget Accounts

AND OR BETWEEN IN LIKE Clear Test Export

Accounts Segments Balances

Account Count: 0

Notes

Simple Balance Sheet

The excerpt below is of a Condensed Balance Sheet, most often prepared for Banks, where detailed GL accounts are not necessarily required.

Test Company			
Balance Sheet (Condensed)			
March 31, 2017			
	Mar	Feb	Incr (Decr)
ASSETS			
Current Assets			
Cash & Cash Equivalents	696,195	209,349	486,846
Accounts Receivable	481,215	649,632	(168,417)
Inventory	200,000	141,155	58,845
Work in Progress	374,226	212,592	161,634
Prepaid Expenses	21,221	3,655	17,566
Due from Employees	-	6,178	(6,178)
Other Current Assets	293,594	128,309	165,285
Total Current Assets	2,066,451	1,350,870	715,582
Fixed Assets	381,724	373,547	8,177
Other Assets	755,382	145,295	610,087
TOTAL ASSETS	3,203,556	1,869,711	1,333,845

Here are the accounts that are included in that balance.

Test Company			
Balance Sheet (Condensed)			
March 31, 2017			
		Mar	
ASSETS			
Current Assets			
Cash & Cash Equivaler			696,195
Accounts Receivable			481,215
Inventory			200,000
Work in Progress			374,226
Prepaid Expenses			21,221
Due from Employees			-
Other Current Assets			293,594
Total Current Assets			2,066,451

```
<VividComment>
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'100300',
'100400',
'100500',
'100600',
'100610',
'100900',
'100990')</Expression>
```


Simple Income Statement

Here is an excerpt from a Condensed Income Statement, which utilizes grouped GL accounts to simplify the look and feel.

Test Company				
Income Statement (Condensed)				
For the Period Ended February 28, 2017				
	February	% of Revenue	February YTD	% of Revenue
Installations	477,127	64%	749,131	58%
Service & Inspections	60,305	8%	118,910	9%
Monitoring	209,786	28%	412,943	32%
Total Revenue	747,219	100%	1,280,985	100%
Installations	445,278	60%	639,654	50%
Service & Inspections	1,466	0%	11,066	1%
Parts Overhead	1,678	0%	4,799	0%
Cost of Sales	448,422	60%	655,519	51%
Gross Profit	298,797	40%	625,466	49%

Test Company				
Income Statement (Condensed)				
For the Period Ended February 28, 2017				
	February	% of Revenue	February YTD	% of Revenue
Installations	477,127	64%	749,131	58%
Service & Inspections	60,305	8%	118,910	9%
Monitoring	209,786	28%	412,943	32%
Total Revenue	747,219	100%	1,280,985	100%
Installation	445,278	60%	639,654	50%
Service & I	1,466	0%	11,066	1%
Parts Overl	1,678	0%	4,799	0%
Cost of Sal	448,422	60%	655,519	51%
Gross Profi	298,797	40%	625,466	49%

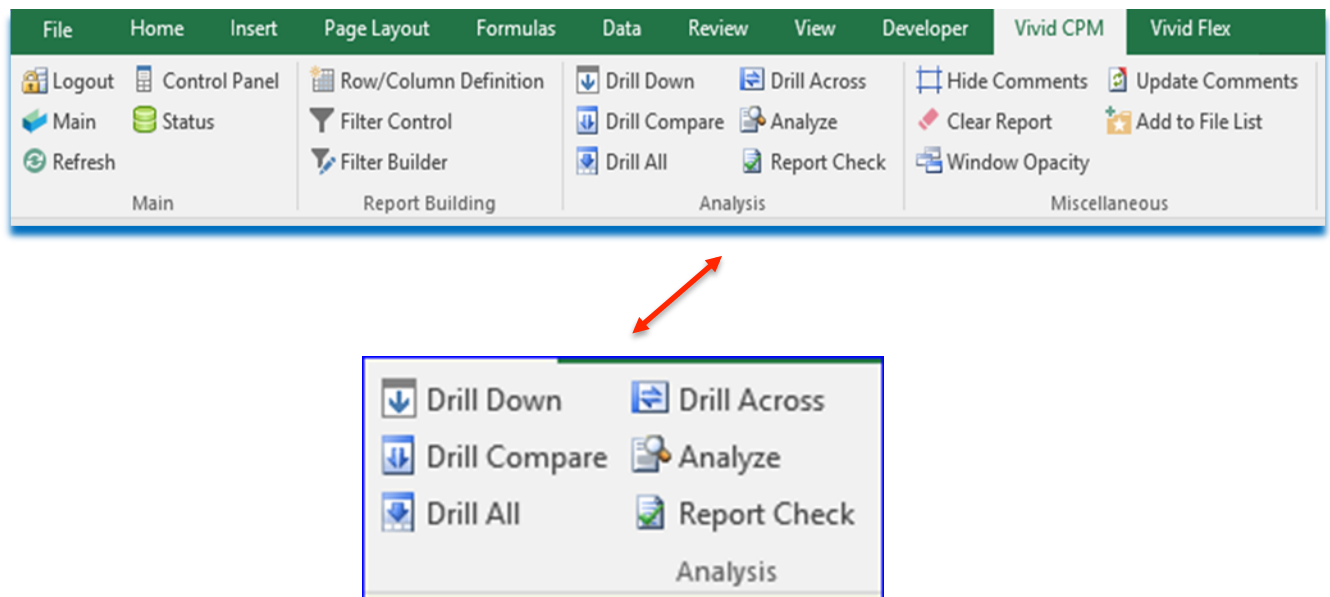
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 '410212',
 '410216',
 '410218',
 '410910',
 '410990')</Expression>

Notes

Financial Analysis

This portion of Vivid, CPM is a must see. I'm not sure how you are currently reviewing your Financials before they are presented, either internally or externally, but I do know these features will make it much easier.

While in Vivid, CPM you see the Analysis group of Icons.



Drill Down: Click on any balance within the report you are reviewing to pull the details that make up that balance.

Drill Compare: Provides a \$ Variance and % Variance based on the columns you select.

Drill All: Gives you a look into all the balances within a given row, allowing for immediate drill down into its details

Drill Across: Gives you the trend of the account you select with a line graph that can either be reflected in a time-line, or year over year.

Analyze: Allows you to search for a percentage variance or a dollar variance between two columns.

Report Checker: Used when writing reports to check for duplicate or missing GL accounts.

Drill All

The Drill All window allows viewing of the underlying accounts of up to 20 balances on the same row simultaneously.

	Michigan	Michigan	Michigan	Michigan	Michigan	Michigan
	1	2	3	4	5	6
	January	February	March	April	May	June
	2016	2016	2016	2016	2016	2016
	Actual	Actual	Actual	Actual	Actual	Actual
	SedonaSecurity	SedonaSecurity	SedonaSecurity	SedonaSecurity	SedonaSecurity	SedonaSecurity
	Not Filtered	Not Filtered	Not Filtered	Not Filtered	Not Filtered	Not Filtered
Installation Revenue	9,200.00	72,555.69	20,927,195.38	9,264.50	(20,992,775.00)	(7,092.50)
Inspection Revenue	524,789.38	31,949.18	17,305.54	771,764.16	(722,728.56)	20,702.84

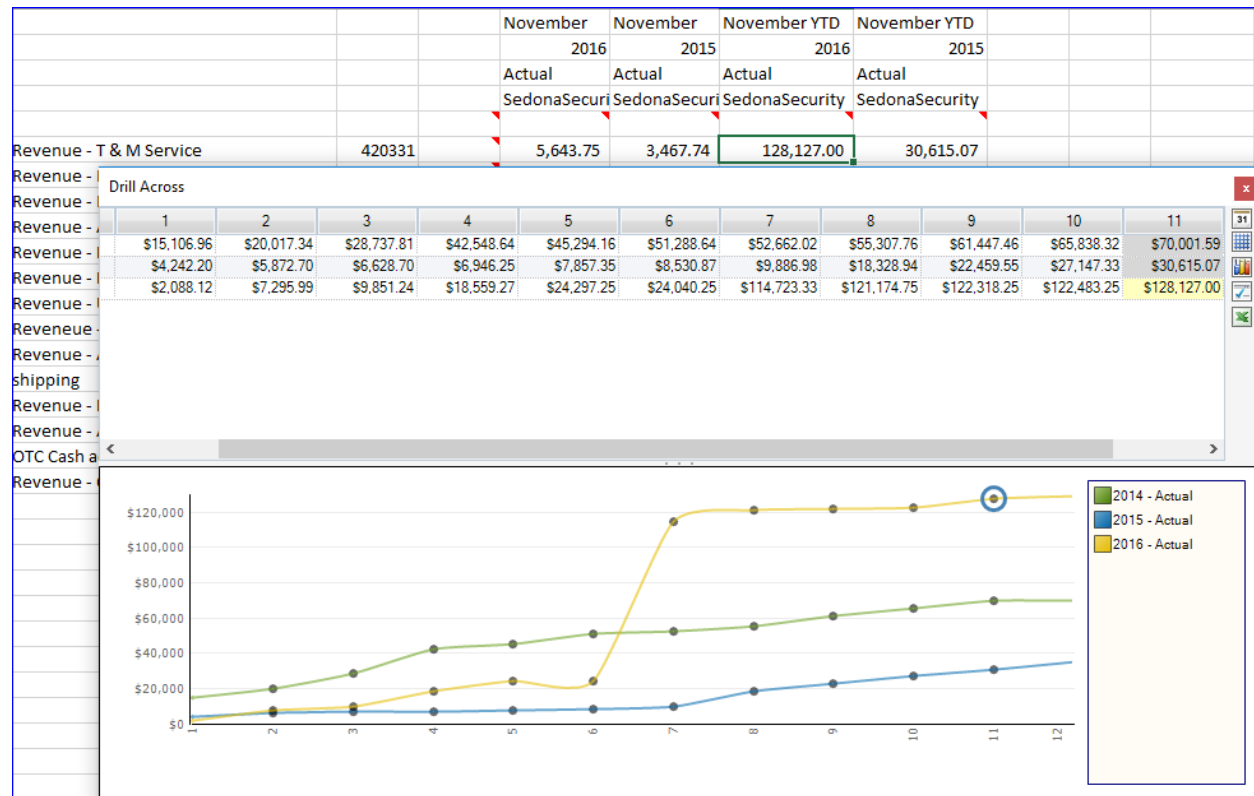
DBID	Database	Account	Description	D	E	F	G
1	SedonaSecurity	410310-11-400-IN	Revenue - Equipment Sales	\$0.00	\$0.00	\$0.00	\$0.00
1	SedonaSecurity	410310-11-401-IN	Revenue - Equipment Sales	\$0.00	\$0.00	\$0.00	\$0.00
1	SedonaSecurity	410310-11-612-IN	Revenue - Equipment Sales	\$0.00	\$0.00	\$0.00	\$0.00
1	SedonaSecurity	410310-11-613-IN	Revenue - Equipment Sales	(\$300.00)	\$0.00	\$0.00	\$0.00
1	SedonaSecurity	410310-11-614-IN	Revenue - Equipment Sales	\$5,500.00	(\$69,652.90)	(\$23,882.50)	\$20,000,063.00
1	SedonaSecurity	410310-11-615-IN	Revenue - Equipment Sales	\$0.00	\$0.00	\$0.00	\$0.00
1	SedonaSecurity	410900-11-100-IN	Revenue - Adjustments-Installation	\$0.00	\$0.00	(\$2,999,491.02)	\$0.00
1	SedonaSecurity	410900-11-612-IN	Revenue - Adjustments-Installation	\$0.00	\$0.00	\$100,000.00	\$0.00
1	SedonaSecurity	410900-11-613-IN	Revenue - Adjustments-Installation	\$0.00	\$0.00	\$0.00	(\$25.00)
1	SedonaSecurity	410900-11-614-IN	Revenue - Adjustments-Installation	(\$5,000.00)	\$0.00	\$3,000,000.00	(\$75.00)
				(\$9,200.00)	(\$72,555.69)	(\$20,927,195.38)	(\$9,264.50)

Account	Date	Period	Reference	Journal	Amount	Vendor	Customer
410310-11-614-IN	02/24/2016	2	303260	574958	(\$23.99)	N/A	King Koil Northeast
410310-11-614-IN	02/24/2016	2	300509	572207	(\$23.99)	N/A	University Products
410310-11-614-IN	02/24/2016	2	303042	574740	(\$24.08)	N/A	Insurance Center Of Ne
410310-11-614-IN	02/24/2016	2	305948	577646	(\$24.20)	N/A	V.I.C. Hall
410310-11-614-IN	02/24/2016	2	300769	572467	(\$24.26)	N/A	Engineering Consultants
410310-11-614-IN	02/24/2016	2	306848	578546	(\$24.31)	N/A	Main Street Market Llc.
410310-11-614-IN	02/24/2016	2	306304	578002	(\$24.31)	N/A	Sippin Brothers Oil Company
410310-11-614-IN	02/24/2016	2	302562	574260	(\$24.31)	N/A	Marks, Gillian
410310-11-614-IN	02/24/2016	2	305776	577474	(\$24.33)	N/A	F. W. Schumacher Co. Inc
410310-11-614-IN	02/24/2016	2	300515	572213	(\$24.42)	N/A	Tech Roofing
410310-11-614-IN	02/24/2016	2	301158	572058	(\$24.44)	N/A	The Town And Country Club
					(\$69,652.90)		

Notes

Drill Across

The Drill Across tool is currently showing you the trends related to the selected cell. At a glance, you can see how you are trending and performing relative to prior years along with a chart. You can also view information as a timeline vs. Year over Year. Clicking on another cell in Excel will cause the information to recalculate automatically, in a second, without having to close and reopen.



Notes

Analyze

The Analyze window allows you to compare and identify rows in your report that exceed a variance threshold that you have specified.

			November 2016	November 2015	November YTD 2016	November YTD 2015			Compare E	Compare D
			Actual	Actual	Actual	Actual			% Base	% Base
			SedonaSecuri	SedonaSecuri	SedonaSecurity	SedonaSecurity			180,859.49	180,859.49
Revenue - Service Agreements	420330		180,859.49	66,193.93	3,485,038.25	2,033,743.08			66,193.93	66,193.93
Revenue - T & M									36.60%	273.23%
Revenue - Inspection									180,859.49	180,859.49
Revenue - Inspection									66,193.93	66,193.93
Revenue - Adjustments									114,665.56	114,665.56
Revenue - Monitoring									63.40%	173.23%
Revenue - Managed Access										
Revenue - Lease										
Revenue - Other										

Row	Description	Compare	Base	\$ Variance	% Variance
27	[420330] Revenue - Service Agreements	\$180,859.49	\$66,193.93	\$114,665.56	173.23 %
28	[420331] Revenue - T & M Service	\$5,643.75	\$3,467.74	\$2,176.01	62.75 %
29	[420340] Revenue - Inspection Contracts	\$19,896.63	\$3,953.00	\$15,943.63	403.33 %
30	[420341] Revenue - Inspection T & M	\$892.00	\$55.00	\$837.00	1,521.82 %
31	[420900] Revenue - Adjustments-Service	\$50.00	\$202.00	(\$152.00)	-75.25 %
32	[430110] Revenue - Monitoring	\$706,086.57	\$552,952.12	\$153,134.45	27.69 %
33	[430130] Revenue - Managed Access Fees	\$216.25	\$0.00	\$216.25	Infinity
35	[430190] Revenue - Monitoring Discounts	\$10.00	\$0.00	\$10.00	Infinity
38	[480110] Revenue - Lease Recurring	\$18,651.62	\$1,390.67	\$17,260.95	1,241.20 %
42	[490900] Revenue - Other	\$97.33	\$0.00	\$97.33	Infinity

Account	Date	Period	Description	Reference	Document	Journal	Amount	Vendo	Customer
420330-11-622-IN	11/30/2016	11	Post Deferred Income	308865		668986	(\$51.47)	N/A	First Housing Corp.
420330-11-622-IN	11/30/2016	11	Post Deferred Income	308866		668986	(\$51.47)	N/A	First & Second Village
420330-11-622-IN	11/01/2016	11		385643		662403	(\$51.00)	N/A	Christian Embassy Church
420330-11-622-IN	11/01/2016	11		386374		663138	(\$51.00)	N/A	Restoration Worship Center
420330-11-622-IN	11/01/2016	11		390585		667349	(\$51.00)	N/A	Willcare
420330-11-622-IN	11/30/2016	11	Post Deferred Income	360214		668986	(\$50.77)	N/A	Judicial Support Enforcement
420330-11-622-IN	11/30/2016	11	Post Deferred Income	360279		668986	(\$50.77)	N/A	Cssd
420330-11-622-IN	11/30/2016	11	Post Deferred Income	360307		668986	(\$50.77)	N/A	Cssd
420330-11-622-IN	11/30/2016	11	Post Deferred Income	360321		668986	(\$50.77)	N/A	Cssd
							(\$180,859.49)		

Clicking on a row in the Analyze window will move your Excel cursor to the location of that account filter.

Notes

Report Check

The Report Check window allows you to find missing and duplicate accounts or filters in your report.

		Michigan	Ohio	Total Company (All Branches)
		11	11	11
		November	November	November
		2016	2016	2016
		Actual	Actual	Actual
		SedonaSecurity	SedonaSecurity	SedonaSecurity
		Not Filtered	Not Filtered	Not Filtered
		100.93	-	750.93
Job Parts 1	400001			
Job Parts 2	400002			
Job Parts 3	400003			
Revenue, Installation Labor	400100			
Shipping & Handling	400300			
Revenue, Finance Charges	404100			
Revenue - Res/Small Comm Installation	410210			
Revenue - Commercial Installation	410212			
Revenue - Parts & Smarts	410230			
Revenue - Equipment Sales	410310			
Revenue - Adjustments-Installation	410900			
Revenue - Service Agreements	420330			
Revenue - T & M Service	420331			
Revenue - Inspection Contracts	420340			
Revenue - Inspection T & M	420341			
Revenue - Adjustments-Service	420900			
Revenue - Monitoring	430110			
Revenue - Managed Access Fees	430130			
Revenue - Upload/Download Fees	430140			
Revenue - Monitoring Discounts	430190			
Revenue - Adjustments-Monitoring	430900			
Shipping	444444			
Revenue - Lease Recurring	480110			
Revenue - Adjustments-Lease	480900			

Report Check

Find Options

☐ Included Accounts
☒ Missing Accounts & Filters
☐ Duplicate Accounts
☐ Missing Filters

☒ Detect Insertion Points

☐ Duplicate Filters
☐ Filters on Sheet

Check Options

☒ All Rows and Columns
☐ All Rows
☐ All Columns
☐ Selection
☐ Category

Drag a column header here to group by that column.

Account	Description	Database ID	Database
400000-11-104-IN	test	1	SedonaSecurity
400000-11-105-IN	test	1	SedonaSecurity
400000-11-200-IN	test	1	SedonaSecurity
400000-11-300-IN	test	1	SedonaSecurity
400000-11-400-IN	test	1	SedonaSecurity
400000-11-401-IN	test	1	SedonaSecurity
400000-11-605-IN	test	1	SedonaSecurity
400000-11-611-IN	test	1	SedonaSecurity
400000-11-612-IN	test	1	SedonaSecurity
400000-11-613-IN	test	1	SedonaSecurity
400000-11-614-IN	test	1	SedonaSecurity
400000-11-615-IN	test	1	SedonaSecurity

Rows: 49612

☒ Show Database

Notes