![Sedona Office logo]

**#1 Accounting & Business Management
Software for Security Companies**

GPS-Based Vehicle Tracking and Reporting in Real Time

*A Comprehensive, Integrated Field Service Management Solution
Designed Specifically for Security/Alarm Dealers*

![PERENNIAL SOFTWARE logo]

In Partnership With

![SageQuest logo]

MOBILE WORKFORCE EFFECTIVENESS

Contact Bruno DelVecchio, Director of National Sales for SageQuest by calling
(888) 837-7243, ext. 228 or by e-mail, bdelvecchio@sage-quest.com

Perennial Software Partners
With SageQuest Mobile Control Solution

The Power of a Seamless Partnership

Perennial Software has teamed with SageQuest, LLC to offer fully compatible mobile workforce management services to you for your overall business success and profitability. This fully integrated solution takes your ability to manage effective and efficient field service workers to the next level. Go well beyond scheduling your service technicians to actually optimizing their routes, managing performance in real-time and easily dispatching your technicians with accurate and timely information.

Experienced. Quality-driven. Customer focused. SageQuest—and its push for outside workforce effectiveness—evolved from a mobile communication group with four decades of service. With thousands of installations including Fortune 100 companies, vehicle tracking and reporting is a rapidly growing business solution. Perennial Software, in tandem with SageQuest, now brings the technology through a proven tool directly to you—fully integrated and affordable.

SageQuest uses GPS-based technology to locate your vehicles every minute of the day on your existing computer. We install the software and reporting tools that deliver the information necessary to make your mobile workforce more efficient and profitable. This business solution permits you to better manage your workforce in less time. Don't just take our word for it, visit our website, www.sage-quest.com/casestudies.html and read one of a dozen case studies telling how SageQuest's customers have benefited from our system.

The Benefits of an Integrated Solution

- Manage your service technicians day in real-time
- Eliminate overlapping schedules
- Easily identify variances from routes and schedules as they happen
- Shorten response times
- Minimize disruptions to the service techs

Contact Bruno DelVecchio, Director of National Sales for SageQuest by calling
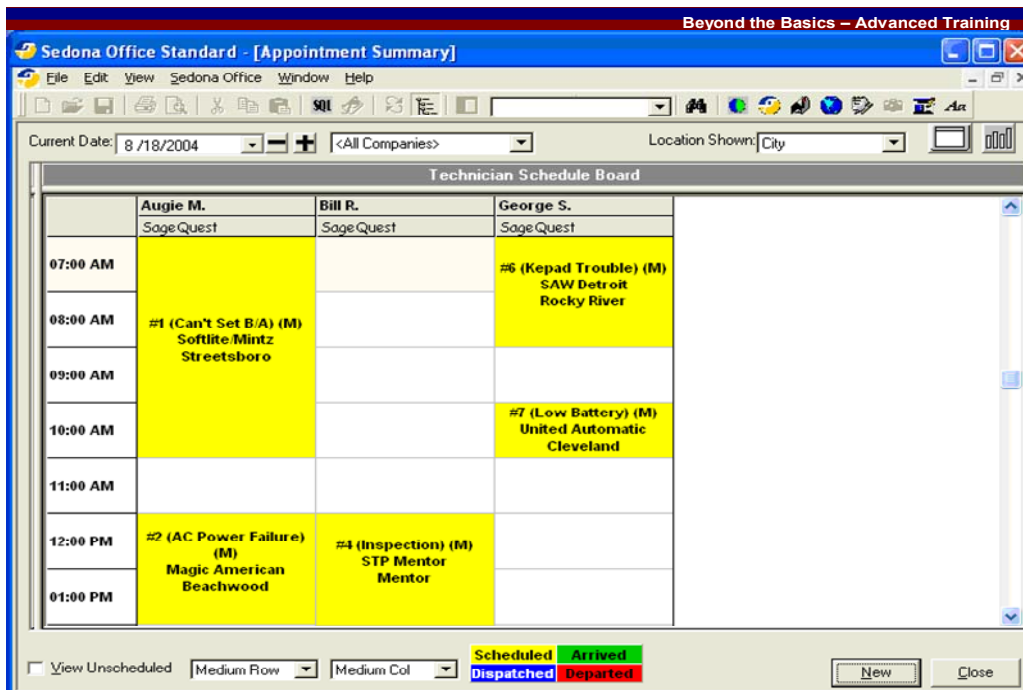(888) 837-7243, ext. 228 or by e-mail, bdelvecchio@sage-quest.com

By design, SageQuest is committed to providing you with state-of-the-art, real-time tools to help you successfully manage the outside of your business like you currently manage the inside with Sedona Office. The result is a first of its kind integration offering you a substantial competitive edge.

The SageQuest Mobile Control System is completely passive to your personnel and permits your designated employees to perform four key functions:

- Routing and rerouting
- Tracking
- Reporting
- Communicating

_____

If you schedule your technician's day using Sedona office, you can now manage their day in real-time using SageQuest's Mobile Control Solution.
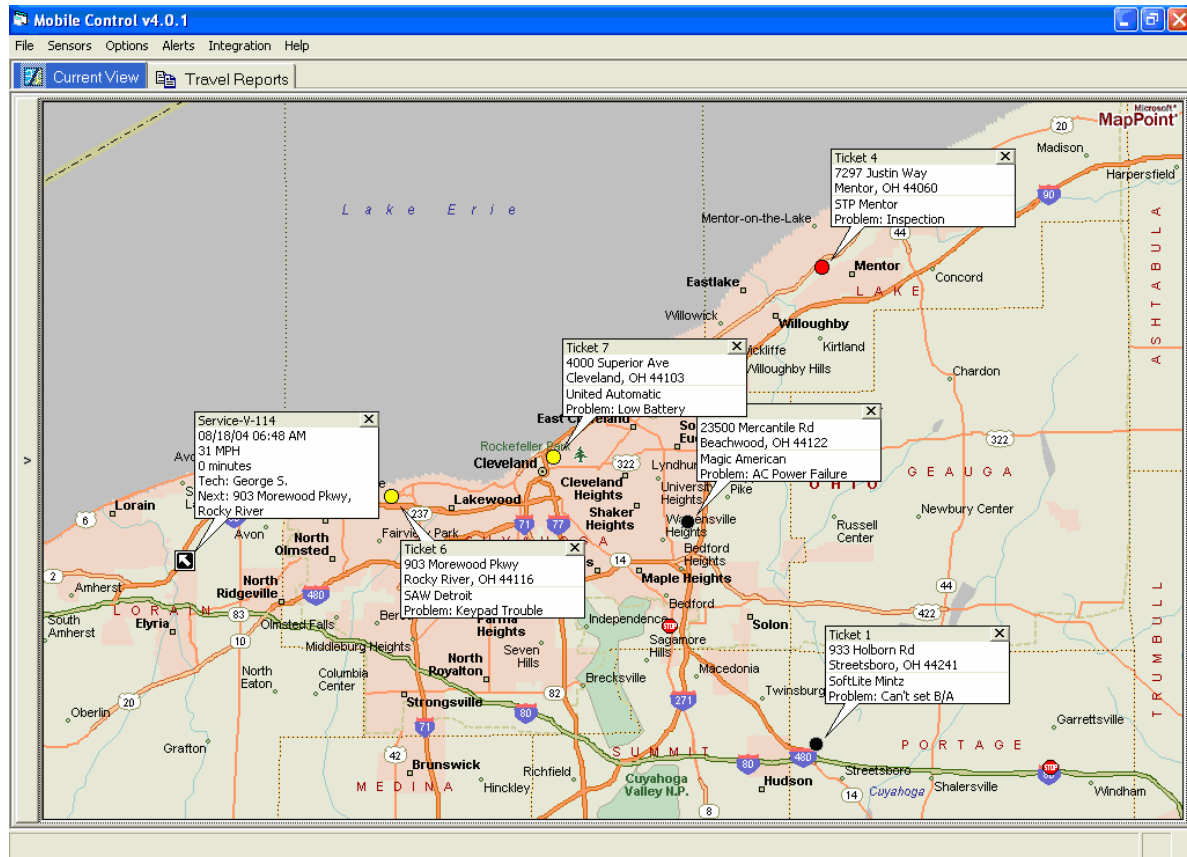
Does the screen below look familiar?

By simply scheduling your appointments with your existing Sedona Office software, you can plot and organize by color each stop on a map with SageQuest Mobile Control software. The boxed information below shows the service tech's name and lists appointments, reason for each visit, time and general location.
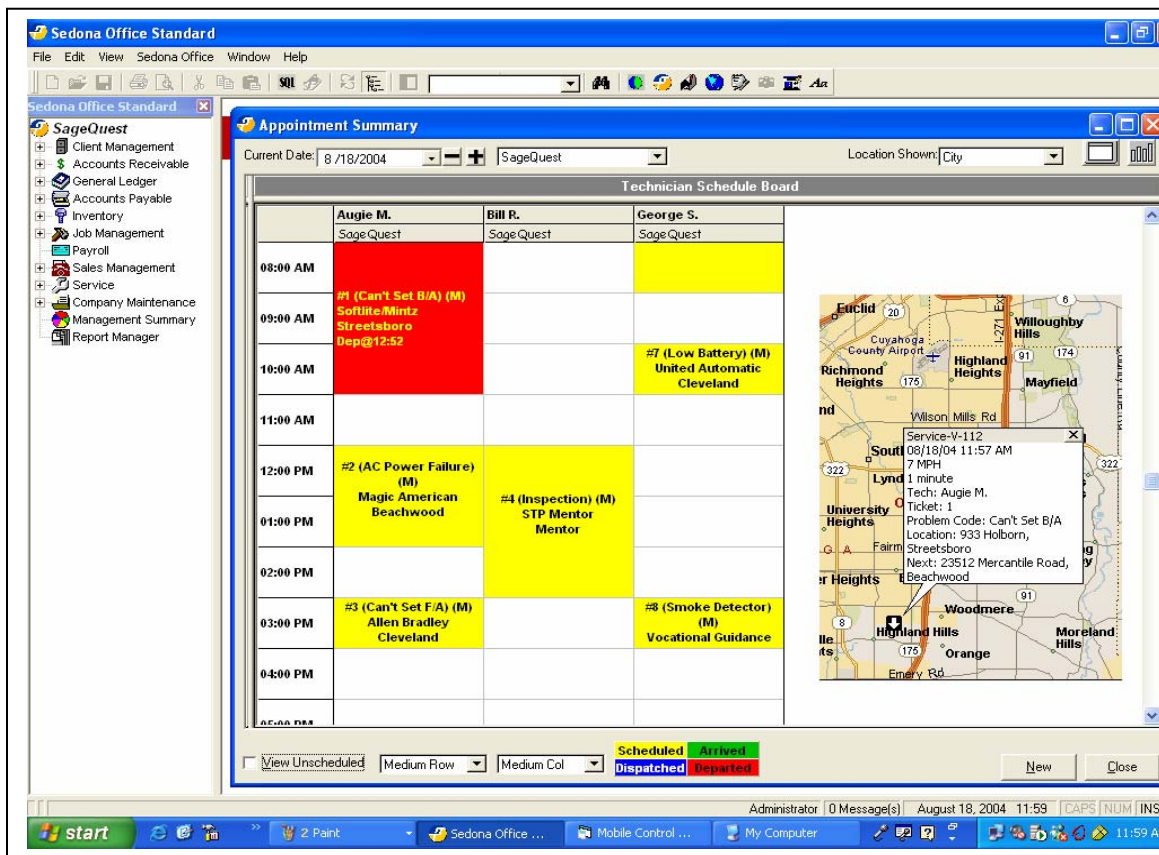

Each technician's stops are uniquely color-coded so before you finalize the next day's itinerary, you can easily see where the technicians might be criss-crossing and make adjustments that will save valuable time and money.

Visualizing where the appointments are in relationship to one another for easy re-assignment, if required. Save time, fuel and money.

Part of the beauty of this solution is that as the Sedona Office information is updated (arrived, dispatched, departed) the colors change to reflect the real time status. Perennial's industry-leading innovation now enables you to view this same information integrated with real-time vehicle location information.

Here is one example of how the integrated solution works:

Take our star technician, Augie. The information below gives details in a matter of seconds. First, Augie has finished his first job of the day and is approaching his second location. The information in the balloon (which resembles a text box overlay on the map at right) shows what vehicle he is driving, the date and time stamp, his speed in real time, how long he has been on the road, the job/ticket number along with problem code. Also included in the description is Augie's next appointment—street address and city. You will visualize in real-time, where each technician is, how long the technician has been there, what the tech is working on and where he or she is scheduled to travel next.
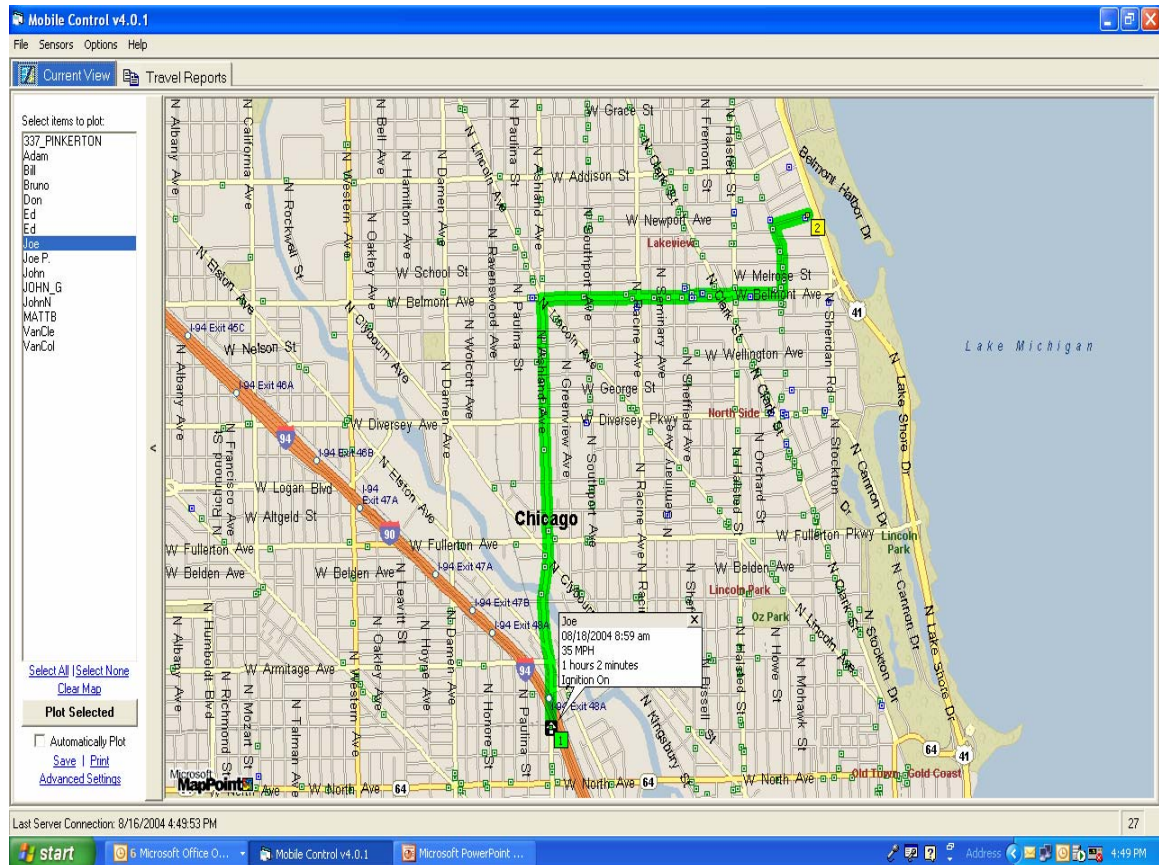
Remember, as the technicians move through their day, you can follow.

One click on the stop of a technician (Joe, in this case) reveals their planned itinerary and route for the day—shown in green. Making visual verification that a service tech is on-route, on-schedule as simple as possible.

Your dispatcher can determine if Joe is running ahead of schedule, where he may be in relationship to the emergency call just received. All of the information is synchronized with your accounting and dispatch software by Sedona Office. Now, that's powerful!

The graphics and detailed instant zoom features are the finest in the industry. The graphic above—a screen shot—shows an employee named Joe in motion along with the date stamp and actual time stamp. The next line shows that Joe is traveling 35 mph and has been on the move for one hour and two minutes and, of course, the ignition is on.

You have very detailed information. And, you have additional options.

These features are part of our software-based system and are not available on any web-based program.

Unique Reporting Capabilities
Include Variance Information

Name	Start Location	Start Time	Arrival Time	Time There	Ticket	Problem Code	Est. Time	Reported Time	Time Variance
John N									
John N	Johns House	08/03/2004 05:59 AM	08/03/2004 06:45 AM	5:17	145	Inspection	4:00	5:22	0:05
John N	0 Lou's SageQuest	08/03/2004 12:02 PM	08/03/2004 12:09 PM	0:22	146	Fire Drop	0:30	0:21	-0:01
John N	22819 Emery Road,,OH, 44128	08/03/2004 12:31 PM	08/03/2004 12:38 PM	1:17	148	Can't Set Alarm	1:00	2:00	0:43
John N (Totals)				6:56					

Mobile control standard reports track stops, travel times and distances and automatically calculate variances between planned and actual activities.

Hardware & Software Features:
Accurate, Reliable, Secure

Hardware
- Professionally installed by SageQuest in discreet location within vehicles
- Non-damaging installation
- Nationwide service

Software
- Installed on your computer system
- Real-time information refreshes every 20 seconds automatically
- Secured data on your system not the world wide web
- Easy to use

SageQuest Mobile Control: Top 8 Most Popular Features

1. Point-and-click operation
2. Advanced graphics with clear views of maps
3. Color-coded reports to ID fleet, travel and stops
4. Alerts with immediate notification via pager, phone, PDA, PC
5. Vehicle maintenance reminders from oil changes to major service
6. Temperature sensors
7. Automated reports
8. Store and forward capabilities

Explore how the SageQuest/Sedona Office link can work specifically for you. Discover how to apply advanced technology to the areas of your mobile workforce you would like to improve. Let's work on a conservative Return on Investment model to see how fast the system can pay off for you.

Contact Bruno Del Vecchio, Director of National Sales for SageQuest by calling (888) 837-7243, extension 228 or by e-mail, bdelvecchio@sage-quest.com for a free, live demonstration for you and your management team or visit our website for Frequently Asked Questions and the answers http://www.sage-quest.com/faqs.html

For more information on Sedona Office or any of the additional products offered by Perennial Software; contact us at (440) 247-5602 or via email at info@sedonaoffice.com or visit us on the web at www.sedonaoffice.com

Contact Bruno DelVecchio, Director of National Sales for SageQuest by calling (888) 837-7243, ext. 228 or by e-mail, bdelvecchio@sage-quest.com